

REPORTS AND STATUTORY FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

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# **DIRECTORS' REPORT**

The Directors have pleasure in submitting their report together with the audited financial statements of the Company for the financial year ended 31 December 2010.

### PRINCIPAL ACTIVITIES

The Company is principally engaged in the underwriting all classes of general insurance business. There has been no significant change in the nature of these activities during the financial year.

### **FINANCIAL RESULTS**

RM

Net profit for the financial year

33,007,720

### **DIVIDENDS**

The Directors recommend the payment of first and final single-tier dividend of 28.96% (RM0.29 per share) amounting to RM90 million in respect of the financial year ended 31 December 2010, which is subject to notification to Bank Negara Malaysia and approval of the shareholder of the Company at the forthcoming Annual General Meeting to be held on 26 May 2011.

The financial statements do not reflect this final dividend which will be accounted for as an apportionment of retained earnings in the financial year ending 31 December 2011 when approved by the shareholders.

### **RESERVES AND PROVISIONS**

There were no material transfers to or from reserves or provisions during the financial year other than those disclosed in the financial statements.

### PROVISION FOR INSURANCE LIABILITIES

Before the financial statements of the Company were made out, the Directors took reasonable steps to ascertain that there were adequate provisions for its insurance liabilities in accordance with the valuation methods specified in Part D of the Risk-Based Capital Framework for Insurers.

### **BAD AND DOUBTFUL DEBTS**

Before the financial statements of the Company were made out, the Directors took reasonable steps to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of allowance for doubtful debts, and satisfied themselves that all known bad debts had been written off and that adequate allowance had been made for doubtful debts.

At the date of this report, the Directors of the Company are not aware of any circumstances which would render the amount written off for bad debts or the amounts of the allowance for doubtful debts in the financial statements of the Company inadequate to any substantial extent.

### **CURRENT ASSETS**

Before the financial statements of the Company were made out, the Directors took reasonable steps to ensure that any current assets other than debts, which were unlikely to be realised in the ordinary course of business, their values as shown in the accounting records of the Company have been written down to an amount which they might be expected so to realise.

At the date of this report, the Directors are not aware of any circumstances which would render the values attributed to the current assets in the financial statements of the Company misleading.

### **VALUATION METHODS**

At the date of this report, the Directors are not aware of any circumstances which have arisen which render adherence to the existing method of valuation of assets and liabilities of the Company misleading or inappropriate.

### **CONTINGENT AND OTHER LIABILITIES**

At the date of this report, there does not exist:

- (a) any charge on the assets of the Company which has arisen since the end of the financial year which secure the liabilities of any other person, or
- (b) any contingent liability in respect of the Company which has arisen since the end of the financial year.

In the opinion of Directors, no contingent or other liability of the Company has become enforceable, or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the Directors, will or may substantially affect the ability of the Company to meet its obligations when they fall due.

For the purpose of this paragraph, contingent or other liabilities do not include liabilities arising from contracts of insurance underwritten in the ordinary course of business of the Company.

### **CHANGE OF CIRCUMSTANCES**

At the date of this report, the Directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements of the Company which would render any amount stated in the financial statements misleading.

### ITEMS OF AN UNUSUAL NATURE

The results of the operations of the Company for the financial year were not, in the opinion of the Directors, substantially affected by any item, transaction or event of a material and unusual nature other than those as disclosed in Note 31 to the financial statements.

### ITEMS OF AN UNUSUAL NATURE (CONTINUED)

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect substantially the results of the operations of the Company for the financial year in which this report is made.

### **SUBSEQUENT EVENTS**

As part of American International Group,Inc ("AIG") the ultimate holding company's proposed restructuring of its worldwide insurance businesses, AIG undertook a restructuring exercise which entails American Home Assurance Company ("AHAC") transferring its ownership of the Company's shares to Chartis Singapore Pte Ltd, a company incorporated in Singapore, with the intent to align the current holding of the Company's shares into Asia Pacific region, headquartered in Singapore.

Based on the above, as the transaction involved 100% ownership of the Company's shares, the prior approval of the Minister of Finance required pursuant to Section 67 of the Insurance Act,1969 was obtained on 5 January 2011. The transaction was completed and effective on 1 March 2011.

### **DIRECTORS**

The Directors who have held office during the period since the date of the last report are:

Dato' Thomas Mun Lung Lee
Mohd Daruis bin Zainuddin
Leslie John Mouat
Pamela Yeo Suan Imm
Matthew James Harris (appointed on 3 August 2010)
Edward Francis Pike (appointed on 16 November 2010)
Robert George Ryan (resigned on 3 August 2010)
Chiang Khai Fuat (resigned on 16 November 2010)
Soo Wai Har (resigned on 1 April 2011)

### **DIRECTORS' BENEFIT**

During and at the end of the financial year, no arrangements subsisted to which the Company is a party with the object or objects of enabling Directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate other than the Employee Share Option Scheme and restricted stock units over ordinary shares of American International Group, Inc as disclosed in this report.

Since the end of the previous financial period, no Director has received or become entitled to receive any benefits (other than a benefit included in the aggregate amount of emoluments received or due and receivable by the Directors and professional fees paid to company in which a Director has interest as disclosed in Note 22(b) to the financial statements, and employee benefits of full-time employees of the Company and its related corporations) by reason of a contract made by the Company or a related corporation with any Director or with a firm of which the Director is a member or with a company in which the Director has a substantial financial interest.

### **DIRECTORS' INTERESTS**

According to the register of Directors' shareholdings, the interests of Directors in office at the end of the financial year in shares and options over shares in its ultimate holding company during the financial year were as follows:

		Number of ordi	nary shares of L	JS\$2.50 each
American International Group, Inc	As at			As at
Direct Interest	<u>1.1.2010</u>	<b>Bought</b>	<u>Vested</u>	<u>31.12.2010</u>
Leslie John Mouat	3,214	390	410	4,014
Soo Wai Har	57	-	18	75
Pamela Yeo Suan Imm	18	-	24	42
	Number of restricted stoo	ck units over or	dinary shares of	US\$2.50 each
American International Group, Inc	As at		•	As at
Restricted Stock Units	<u>1.1.2010</u>	<u>Granted</u>	<u>Vested</u>	<u>31.12.2010</u>
Leslie John Mouat	687	-	(410)	277
Soo Wai Har	18	-	(18)	-
Pamela Yeo Suan Imm	24	-	(24)	-
	Number of stock of	options over ord	linary shares of	US\$2.50 each
American International Group, Inc		As at	•	As at
Employee Stock Options		<u>1.1.2010</u>	<u>Lapsed</u>	<u>31.12.2010</u>
Leslie John Mouat		986	(30)	956
Soo Wai Har		40	-	40

Other than as disclosed above, none of the Directors in office at the end of the financial year had any interest in shares in the Company or shares, options over shares and debentures of its related corporations during the financial year.

### **IMMEDIATE AND ULTIMATE HOLDING CORPORATIONS**

During financial year 2010 the immediate holding corporation is American Home Assurance Company, a company incorporated in the State of New York, USA and the Directors regard American International Group, Inc, a company incorporated in the State of Delaware, USA as the Company's ultimate holding corporation.

### PRUDENTIAL FRAMEWORK OF CORPORATE GOVERNANCE

The Company has taken concerted steps to ensure compliance with Bank Negara Malaysia's ("BNM") Prudential Framework of Corporate Governance (JPI/GPI 25) (Consolidated) for insurers and its best practice applications at all times.

### (A) BOARD RESPONSIBILITY AND OVERSIGHT

The Board of Directors ("the Board") is responsible for the overall governance of the Company and discharges this responsibility through compliance with the Insurance Act, 1996 ("the Act"), Insurance Regulations 1996 ("the Regulations") and BNM Guidelines on Minimum Standards for Prudential Management of Insurers (JPI/GPI 1) (Consolidated) and Prudential Framework of Corporate Governance (JPI/GPI 25) (Consolidated) and other directives, in addition to adopting other best practices on corporate governance.

The Board has an overall responsibility to lead the Company, include setting the strategic future direction, review viability of the corporate objective and overseeing the conduct and performance of business.

The Board comprises 2 Independent Non-Executive Directors, 3 Non-Independent Non-Executive Directors and 2 Executive Directors. The Board is qualified and has wide business and financial experience to effectively provide directions in terms of corporate objectives and business strategies.

There were 6 meetings held during the financial year. All Directors in office at the end financial year complied with the 75% minimum attendance requirement at such meeting.

The details of attendance of each Director at Board meetings held during the financial year are set out below:

	Total Meeting
Directorship)	Attended
(Independent Non-Executive Director)	6/6
(Independent Non-Executive Director)	6/6
(Non-Independent Executive Director)	
appointed on 3 August 2010	3/3
(Non-Independent Non-Executive Director)	5/6
(Non-Independent Non-Executive Director)	5/6
(Non-Independent Non-Executive Director)	
appointed on 16 November 2010	1/1
(Non-Independent Non-Executive Director)	
resigned on 16 November 2010	5/5
(Non-Independent Executive Director)	
resigned on 3 August 2010	3/3
(Non-Independent Executive Director)	
resigned on 1 April 2011	6/6
	(Independent Non-Executive Director) (Independent Non-Executive Director) (Non-Independent Executive Director) appointed on 3 August 2010 (Non-Independent Non-Executive Director) (Non-Independent Non-Executive Director) (Non-Independent Non-Executive Director) appointed on 16 November 2010 (Non-Independent Non-Executive Director) resigned on 16 November 2010 (Non-Independent Executive Director) resigned on 3 August 2010 (Non-Independent Executive Director)

### PRUDENTIAL FRAMEWORK OF CORPORATE GOVERNANCE (CONTINUED)

### (A) BOARD RESPONSIBILITY AND OVERSIGHT (CONTINUED)

To support sound corporate governance and processes, the Board formed various Board Committees namely Nominating Committee, Remuneration Committee, Risk Management Committee and Audit Committee in accordance with the requirements of GPI/JPI 1. The guideline requires full compliance with the Terms of Reference of these Committees. The Board had adopted the terms of reference of these Committees.

The roles and members of the above Committees are as provided below.

### **Nominating Committee**

The Nominating Committee ("NC") comprises 5 members, appointed from the Board.

The current members are as follows:

Dato' Thomas Mun Lung Lee Chairman (Independent Non-Executive)
Mohd Daruis bin Zainuddin Member (Independent Non-Executive)

Robert George Ryan Member (Non-Independent Executive Director)

resigned on 3 August 2010

Leslie John Mouat Member (Non-Independent Non-Executive)
Chiang Khai Fuat Member (Non-Independent Non-Executive)

resigned on 16 November 2010

Matthew James Harris Member (Non-Independent Executive)

appointed on 3 August 2010

Edward Francis Pike Member (Non-Independent Non-Executive)

appointed on 16 November 2010

The objective of the NC is to establish a documented formal and transparent procedure for the appointment of Directors, Chief Executive Officer ("CEO") and key senior officers ("KSOs") and to assess the effectiveness of individual Directors, the Board as a whole (including various committees of the Board), CEO and KSOs on an on-going basis.

The principal duties and responsibilities of NC are:

- (a) establishing minimum requirements for the Board and the CEO to perform their responsibilities effectively. It
  is also responsible for overseeing the overall composition of the Board in terms of the appropriate size and
  mix of skills, the balance between executive, non-executive and independent Directors, and other core
  competencies required;
- (b) recommending and assessing the nominees for directorship, the Directors to fill Board Committees, as well as nominees for the CEO position. This includes assessing Directors and the CEO proposed for reappointment before an application for approval submitted to Bank Negara Malaysia ("BNM");
- (c) establishing a mechanism for formal assessment and assessing the effectiveness of the Board as a whole, the contribution by each Director to the effectiveness of the Board, the contribution of the Board's various committees and the performance of the CEO. The assessments should also include ascertaining that the Director is not disqualified under the relevant law and fulfill the 'fit and proper' criteria;

### PRUDENTIAL FRAMEWORK OF CORPORATE GOVERNANCE (CONTINUED)

# (A) BOARD RESPONSIBILITY AND OVERSIGHT (CONTINUED)

### **Nominating Committee (continued)**

- (d) recommending to the Board the removal of a Director or CEO if he is ineffective, errant or negligent in discharging his responsibilities;
- (e) ensuring that all Directors undergo appropriate induction programmes and receive continuous training; and
- (f) overseeing the appointment, management succession planning and performance evaluation of KSO, and recommending to the Board the removal of KSOs if they are ineffective, errant and negligent in discharging their responsibilities.

There was 4 NC meeting held during the financial year ended 31 December 2010.

### **Remuneration Committee**

The Remuneration Committee ("RC") comprises 5 Non-Executive Directors, appointed from the Board.

The current members are as follows:

Dato' Thomas Mun Lung Lee Chairman (Independent Non-Executive) Mohd Daruis bin Zainuddin Member (Independent Non-Executive) Leslie John Mouat Member (Non-Independent Non-Executive) Chiang Khai Fuat Member (Non-Independent Non-Executive)

resigned on 16 November 2010

Pamela Yeo Suan Imm Member (Non-Independent Non-Executive) **Edward Francis Pike** Member (Non-Independent Non-Executive)

appointed on 16 November 2010

The objective of the RC is to provide a formal and transparent procedure for developing a remuneration policy for Directors, CEO and KSOs and ensuring that their compensation is competitive and consistent with the Company's culture, objectives and strategy.

The principal duties and responsibilities of RC are:

- (a) recommending a framework for the remuneration of Directors, the CEO and KSOs. The remuneration policy should:
  - be documented and approved by the full Board and any changes thereto should be subject to the endorsement of the full Board:
  - reflect the experience and level of responsibility borne by individual Directors, the CEO and KSOs;

### PRUDENTIAL FRAMEWORK OF CORPORATE GOVERNANCE (CONTINUED)

### (A) BOARD RESPONSIBILITY AND OVERSIGHT (CONTINUED)

### **Remuneration Committee (continued)**

- be sufficient to attract and retain Directors, CEO and KSOs of calibre needed to manage the company successfully; and
- be balanced against the need to ensure that the funds of the insurers are not used to subsidise excessive remuneration packages and should not create incentives for irresponsible behaviour or insider excesses.
- (b) recommending specific remuneration packages for Directors, CEO and KSOs. The remuneration packages should:-
- be based on objective considerations and approved by the full Board;
- take due consideration of the assessments of the nominating committee of the effectiveness and contribution of the Directors, CEO or KSOs concerned;
- not be decided by the exercise of sole discretion by any one individual or restricted group of individuals; and
- be competitive and consistent with the Company's culture, objectives and strategy.

There was 2 RC meeting held during the financial year ended 31 December 2010.

### **Risk Management Committee**

The Risk Management Committee ("RMC") comprises 5 Non-Executive Directors, appointed from the Board.

The current members are as follows:

Mohd Daruis bin Zainuddin

Chairman (Independent Non-Executive)

Dato' Thomas Mun Lung Lee

Member (Independent Non-Executive)

Chiang Khai Fuat

Member (Non-Independent Non-Executive)

resigned on 16 November 2010

Pamela Yeo Suan Imm

Member (Non-Independent Non-Executive)

Edward Francis Pike

Member (Non-Independent Non-Executive)

appointed on 16 November 2010

...

The objective of the RMC is to oversee the senior management's activities in managing the key risk areas of the Company and to ensure that an appropriate risk management process is in place and functioning effectively.

### PRUDENTIAL FRAMEWORK OF CORPORATE GOVERNANCE (CONTINUED)

### (A) BOARD RESPONSIBILITY AND OVERSIGHT (CONTINUED)

### **Risk Management Committee (continued)**

The principal duties and responsibilities of RMC are:

- (a) reviewing and recommending risk management strategies, policies and risk tolerance levels for the Board's approval;
- (b) reviewing and assessing the adequacy of the risk management policies and framework for identifying, measuring, monitoring and controlling risks as well as the extent to which these are operating effectively;
- (c) ensuring that adequate infrastructure, resources and systems are in place for effective risk management; e.g. ensuring that the staff responsible for implementing risk management systems perform those duties independently of the Company's risk taking activities; and
- (d) reviewing the management's periodic reports on risk exposure, risk portfolio composition and risk management activities.

There were 4 RMC meetings held during the financial year ended 31 December 2010.

### **Audit Committee**

The composition of the Audit Committee ("AC") is as follows:

Mohd Daruis bin Zainuddin

Dato' Thomas Mun Lung Lee

Pamela Yeo Suan Imm

Chairman (Independent Non-Executive)

Member (Independent Non-Executive)

Member (Non-Independent Non-Executive)

The primary objective of the AC is to ensure the integrity and transparency of the financial reporting process.

The principal duties and responsibilities of the AC are:

- (a) To ensure that the internal audit department is distinct and has the appropriate status within the overall organisational structure for the internal auditors to effectively accomplish their objectives;
- (b) To review and concur the annual audit plan, audit charter and annual budget of the internal audit department and the appointment of the external auditors;

### PRUDENTIAL FRAMEWORK OF CORPORATE GOVERNANCE (CONTINUED)

### (A) BOARD RESPONSIBILITY AND OVERSIGHT (CONTINUED)

### **Audit Committee (continued)**

- (c) To ensure that internal audit staff have free and unrestricted access to the Company's records, assets, personnel or processes relevant to and within the scope of the audits;
- (d) To review various relationships between the external auditors and the Company or any other entity that may impair or appear to impair the external auditors' judgment or independence in respect of the Company;
- (e) To review with the external auditors that appropriate audit plans are in place and the scope of the audit plans reflect the terms of the engagement letter;
- (f) To review with the external auditors the financial statements, audit reports, including reports to BNM and discuss the findings and issues arising from the external audit;
- (g) To ensure that management's remediation efforts with respect to internal and external audit findings and recommendations are resolved effectively and in a timely manner;
- (h) To approve the provision of non-audit services by the external auditor and ensure that the level of provision of non-audit services is compatible with maintaining auditor independence;
- (i) To review the Chairman's statement, interim financial reports, preliminary announcements and corporate governance disclosures in the Directors' Report;
- (j) To review any related-party transactions and conflict of interest situations that may arise including any transaction, procedure or conduct that raises questions of management integrity;
- (k) To ensure that the Company's accounts are prepared and published in a timely and accurate manner for regulatory, management and general reporting purposes; and
- (I) To report to BNM annually, on the material weaknesses in the internal control environment and the measures taken to address those weaknesses.

The AC has the authority to investigate any matter within its terms of reference and has unlimited access to all information and documents relevant to its activities, to the internal and external auditors, and to employees and agents of the Company.

There were 3 AC meetings held during the financial year ended 31 December 2010.

### PRUDENTIAL FRAMEWORK OF CORPORATE GOVERNANCE (CONTINUED)

### (B) MANAGEMENT ACCOUNTABILITY

The Company has an organisational structure that clearly establishes the job descriptions, authority limits and other operating boundaries of each management and executive employee and formal performance appraisal is done annually. Information is effectively communicated to the relevant employee within the Company. The Company has a formal and transparent procedure for developing policy on executive remuneration. None of the Directors and senior management of the Company have, in any circumstances, conflict of interest referred to in Sections 54 and 55 of the Act.

The management meets all prescriptive requirements under these sections, and have already adopted best practices in the areas of organisational structure and allocation of responsibilities, conflict of interest, goal setting and the area of communication.

### (C) CORPORATE INDEPENDENCE

All material related party transactions are conducted on the agreed terms as specified under BNM Guidelines JPI/GPI 19 Related-Party Transactions and JPI/GPI 25 (Consolidated) Prudential Framework of Corporate Governance for Insurers. Related parties transactions and balances have been disclosed in the financial statements in compliance with the MASB Approved Accounting Standards in Malaysia for Entities Other than Private Entities and the provision of the Act.

### (D) INTERNAL CONTROLS AND OPERATIONAL RISK MANAGEMENT

There is an ongoing process for identifying, evaluating and managing the significant risks faced by the Company through designated management functions and internal controls, which includes the setting of operational risk limits for all core activities. The Company has established internal controls which cover all levels of personnel that are capable of recognising and continually assessing material risks, including underwriting risk, reinsurance risk, investment risk, operational and legal risk, that could affect its performance and financial condition.

Continuous review and assessment of the effectiveness and adequacy of internal controls, which includes an independent examination of controls by the internal audit function, ensures corrective action where necessary, is taken in a timely manner.

### (E) INTERNAL AUDIT

The internal audit function is provided by the ultimate holding company, AIG. While the Group Internal Audit ("GIA") reports directly to AIG's Audit Committee, it will assist the Company's Audit Committee in discharging its duties and responsibilities.

The main function of the GIA includes assessment of effectiveness and adequacy of internal controls, which includes an independent examination of controls and ensure corrective actions, where necessary, are taken in a timely manner.

### PRUDENTIAL FRAMEWORK OF CORPORATE GOVERNANCE (CONTINUED)

### (F) PUBLIC ACCOUNTABILITY

As a custodian of public funds, the Company's dealings with the public are always conducted fairly, honestly and professionally. The Company meets all prescriptive and best practice requirements under this section relating to unfair practices.

### (G) FINANCIAL REPORTING

The Board has the overall responsibilities to ensure that accounting records are properly kept and that the Company's financial statements are prepared in accordance with MASB Approved Accounting Standards in Malaysia for Entities Other than Private Entities and the provision of Companies Act, 1965 and Insurance Act, 1996. In addition, the Company also meets the best practice requirements relating to management reporting, where the key performance indicators are reported on a monthly basis.

### **AUDITORS**

The external auditors, PricewaterhouseCoopers, retired and have expressed their willingness to accept re-appointment.

Signed on behalf of the Board of Directors in accordance with their resolution dated 26 May 2011.

MATTHEW JAMES HARRIS DIRECTOR

Kuala Lumpur 26 May 2011 DATO' THOMAS MUN LUNG LEE DIRECTOR

# STATEMENT BY DIRECTORS PURSUANT TO SECTION 169(15) OF THE COMPANIES ACT, 1965

We, **Matthew James Harris** and **Dato' Thomas Mun Lung Lee**, two of the Directors of **Chartis Malaysia Insurance Berhad**, state that, in the opinion of the Directors, the accompanying financial statements set out on pages 17 to 76 are drawn up so as to show a true and fair view of the state of affair of the Company as at 31 December 2010 and of its results and cash flows for the financial year ended on that date in accordance with the provisions of the Companies Act, 1965, Insurance Act, 1996 and the MASB Approved Accounting Standards in Malaysia for Entities Other than Private Entities.

Signed on behalf of the Board of Directors in accordance with their resolution dated 26 May 2011.

MATTHEW JAMES HARRIS DIRECTOR

Kuala Lumpur 26 May 2011 DATO' THOMAS MUN LUNG LEE DIRECTOR

# STATUTORY DECLARATION PURSUANT TO SECTION 169(16) OF THE COMPANIES ACT, 1965

I, Soo Wai Har, the Officer primarily responsible for the financial management of Chartis Malaysia Insurance Berhad, do solemnly and sincerely declare that the financial statements for the financial year ended 31 December 2010 set out on pages 17 to 76 are, in my opinion, correct and I make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the Statutory Declarations Act, 1960.

SOO WAI HAR
Subscribed and solemnly declared by the above named at Kuala Lumpur in the Federal Territory on 26 May 2011.
Before me,
COMMISSIONER FOR OATHS

# INDEPENDENT AUDITORS' REPORT TO THE MEMBER OF CHARTIS MALAYSIA INSURANCE BERHAD

### **REPORT ON THE FINANCIAL STATEMENTS**

We have audited the financial statements of Chartis Malaysia Insurance Berhad, which comprise the statement of financial position as at 31 December 2010, and the statements of income, comprehensive income, changes in equity and cash flow for the financial year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 17 to 76.

### DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors of the Company are responsible for the preparation of these financial statements that give true and far view in accordance with the Malaysian Accounting Standards Board ("MASB") Approved Accounting Standards in Malaysia for Entities Other than Private Entities and the provisions of the Insurance Act 1996 and Companies Act, 1965, and the and for such internal control as the Directors determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of the financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBER OF CHARTIS MALAYSIA INSURANCE BERHAD (CONTINUED)

### **OPINION**

In our opinion, the financial statements have been properly drawn up in accordance with MASB Approved Accounting Standards in Malaysia for Entities Other than Private Entities and the provisions of the Insurance Act 1996 and Companies Act. 1965 and the so as to give a true and fair view of the financial position of the Company as of 31 December 2010 and of its financial performance and cash flows for the financial year then ended.

### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In accordance with the requirements of the Companies Act, 1965 in Malaysia, we also report that in our opinion, the accounting and other records and the registers required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

### **OTHER MATTERS**

This report is made solely to the member of the Company, as a body, in accordance with Section 174 of the Companies Act, 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

PRICEWATERHOUSECOOPERS (No. AF: 1146) Chartered Accountants JAYARAJAN A/L U.RATHINASAMY (No. 2059/06/12 (J)) Chartered Accountant

Kuala Lumpur 26 May 2011

# STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2010

	Note	31.12.2010 RM	31.12.2009 RM	1.1.2009 RM
Assets				
Property and equipment	4	10,676,447	14,029,390	13,401,665
Intangible assets	5	1,299,794	1,303,770	161,859
Available-for-sale financial assets	6	650,231,593	547,437,297	539,238,850
Reinsurance assets	7	145,551,543	141,874,568	106,293,189
Loans and receivables, excluding insurance receivables	8	205,110,613	250,199,130	219,988,959
Insurance receivables	9	78,915,503	57,793,267	71,092,687
Deferred acquisition costs	10	19,136,055	19,606,334	18,770,398
Deferred tax assets	13	-	-	2,180,446
Tax recoverable		8,478,071	10,342,207	3,998,370
Cash and bank balances		11,038,814	15,614,207	16,817,665
Total assets		1,130,438,433	1,058,200,170	991,944,088
Equity and liabilities				
Share capital	11(a)	310,800,000	310,800,000	310,800,000
Retained earnings	11(b)	106,648,491	73,640,771	33,454,657
Available-for-sale reserve	11(c)	14,528,390	7,002,532	9,948,956
Equity reserve	11(d)	944	-	-
Total equity		431,977,825	391,443,303	354,203,613
Insurance contract liabilities	12	580,617,654	585,596,593	559,181,214
Deferred tax liabilities	13	2,797,321	941,485	-
Insurance payables	14	93,109,293	56,380,361	56,814,332
Other payables	15	21,936,340	23,838,428	21,744,929
Total liabilities		698,460,608	666,756,867	637,740,475
Total equity and liabilities		1,130,438,433	1,058,200,170	991,944,088

# **INCOME STATEMENT**

# FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

	Note	2010 RM	2009 RM
Operating revenue	16	544,936,178	505,354,008
Gross earned premiums Premiums ceded to reinsurers	17(a) 17(b)	495,929,647 (191,833,885)	458,789,785 (149,934,809)
Net earned premiums		304,095,762	308,854,976
Investment income Realised gains and losses Commission income Other operating revenue	18 19 20(a)	34,775,490 1,543,575 34,816,049 705,671	34,350,815 774,815 25,099,585
Other Revenue		71,840,785	60,225,215
Gross claims paid Claims ceded to reinsurers Gross change in contract liabilities Change in contract liabilities ceded to reinsurers	21(a) 21(b) 21(c) 21(d)	(229,388,990) 48,051,488 19,209,980 2,011,870	(213,427,440) 38,670,114 (14,201,971) 32,941,166
Net claims incurred		(160,115,652)	(156,018,131)
Commission expense Management expenses Other operating expenses	20(b) 22	(57,984,187) (104,374,034)	(58,092,437) (98,068,757) (317,004)
Other expenses		(162,358,221)	(156,478,198)
Profit before taxation Taxation	23	53,462,674 (20,454,954)	56,583,862 (16,397,748)
Net profit for the financial year		33,007,720	40,186,114
Earnings per share (sen) Basic	24	11	13

# STATEMENT OF COMPREHENSIVE INCOME

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

	Note	2010 RM	2009 RM
Net profit for the financial year		33,007,720	40,186,114
Other comprehensive income:			
Changes in fair value of available-for-sale financial assets	6(b)	10,034,478	(4,005,843)
Tax effect on changes in fair value of available-for-sale financial assets		(2,508,620)	1,059,419
		7,525,858	(2,946,424)
Total comprehensive income for the financial year		40,533,578	37,239,690

# STATEMENT OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

	Non Distributable			Distributable		
	Share Capital RM	Share Premiums RM	Available- for-sale Reserves RM	Equity Reserve RM	Retained Earnings RM	Total Equity RM
At 1 January 2009 Total comprehensive income for the	310,800,000	-	9,948,956	-	33,454,657	354,203,613
financial year			(2,946,424)	-	40,186,114	37,239,690
At 31 December 2009	310,800,000	_	7,002,532	_	73,640,771	391,443,303
At 1 January 2010 Total comprehensive income for the	310,800,000	-	7,002,532	-	73,640,771	391,443,303
financial year Employee share-based	-	-	7,525,858	-	33,007,720	40,533,578
compensation plan	-	-	-	944	-	944
At 31 December 2010	310,800,000		14,528,390	944	106,648,491	431,977,825
	Note 11(a)		Note 11(c)		Note 11(b)	

# STATEMENT OF CASH FLOW

# FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2010

	2010 RM	2009 RM
CASH FLOWS FROM OPERATING ACTIVITIES		
Net profit for the financial year	33,007,720	40,186,114
Adjustments for:	4.405.447	0.004.050
Depreciation of property and equipment	4,125,417	2,664,852
Amortisation of intangible assets	400,010	374,191
Investment income	(34,775,490)	(34,350,815)
Impairment loss on LAR	15,044	16,031
Impairment loss on AFS financial assets	544,911	230,000
Gain on disposal of property and equipment	(18,620)	16,820
Gain on disposal of loans and receivables ("LAR")	(1,576,493)	-
Taxation expense	20,454,954	16,397,748
Bad debts written off	132,441	577,239
Increase/(decrease) of impairment on insurance receivables	2,247,729	(97,927)
Equity reserve arising from share-based compensation plan	944	
	24,558,567	26,014,253
Increase in reinsurance assets	(3,676,975)	(35,581,379)
(Increase)/decrease in insurance receivables	(23,502,406)	12,820,108
Decrease/(increase) in deferred acquisition costs	470,279	(835,936)
(Decrease)/increase in insurance contract liabilities	(4,978,939)	26,415,379
Increase in insurance payables	36,728,932	(433,971)
Decrease in other payables	(1,902,088)	2,093,499
Interest income received	34,286,820	35,017,771
Dividend income received	1,048,240	735,010
Purchase of AFS financial assets	(156,967,263)	(81,291,332)
Proceeds from sale of AFS financial assets	17,639,948	2,458,713
Maturity of AFS financial assets	45,000,000	65,000,000
Decrease/(increase) in loans and receivables, excluding insurance receivable	47,112,983	(30,229,838)
Cash generated from operations	15,818,097	22,182,277
Tax Paid	(19,243,602)	(18,560,236)
Net cash inflow from operating activities	(3,425,505)	3,622,041
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceed from disposal of property and equipment	146,000	_
Purchase of property and equipment	(899,854)	(3,309,397)
Increase in intangible assets	(396,034)	(1,516,102)
Cash and cash equivalents of business acquired		
Net cash inflow from investing activities	(1,149,888)	(4,825,499)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(4,575,393)	(1,203,458)
CASH AND CASH EQUIVALENTS AT 1 JANUARY	15,614,207	16,817,665
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	11,038,814	15,614,207
Cash and cash equivalents comprise:		
Cash and bank balances	11,038,814	15,614,207

The accompanying notes form an integral part of the financial statements.

### - 31 DECEMBER 2010

### 1. PRINCIPAL ACTIVITY AND GENERAL INFORMATION

The Company is a public limited liability company, incorporated and domiciled in Malaysia. The registered office is located at Level 5, Wisma Chartis, 99 Jalan Ampang, 50450 Kuala Lumpur and the principal place of business of the Company is located at Wisma Chartis, 99 Jalan Ampang, 50450 Kuala Lumpur.

The Company is principally engaged in underwriting all classes of general insurance business. There has been no significant change in the nature of this activity during the financial year.

The immediate holding company is American Home Assurance Company, a company incorporated in the State of New York, USA and the Directors regard American International Group, Inc, a company incorporated in the State of Delaware, USA as the Company's ultimate holding company.

As part of American International Group, Inc the ultimate holding company proposed restructuring of its worldwide insurance businesses, Chartis Group undertook a restructuring exercise which entails American Home Assurance Company ("AHAC") transferring its ownership of the Company's shares to Chartis Singapore Pte Ltd, a company incorporated in Singapore, with the intent to align the current holding of the Company's shares into Asia Pacific region, headquartered in Singapore.

Based on the above, as the transaction involved 100% ownership of the Company's shares, the prior approval of the Minister of Finance required pursuant to Section 67 of the Insurance Act,1969 was obtained on 5 January 2011. The transaction was completed and effective on 1 March 2011.

The financial statements have been authorised for issue by the Board of Directors on 26 May 2011.

### 2. SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies have been used consistently in dealing with items which are considered material in relation to the financial statements.

### (a) Basis of preparation

The financial statements comply with the Financial Reporting Standards ("FRS"), being the MASB Approved Accounting Standards in Malaysia for Entities Other than Private Entities and the provisions of the Companies Act, 1965 and the Insurance Act, 1996 in all material aspects.

The financial statements of the Company have also been prepared under the historical cost convention, except as disclosed in the summary of significant accounting policies.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (a) Basis of preparation (continued)

Standards, amendments to published standards and interpretation to existing standards that are relevant to the Company and effective

The Company had adopted the applicable and relevant new and revised FRSs and IC interestations to the existing standards which are mandatory for financial periods beginning on or after 1 January 2010 as follows:

- The revised FRS 101 Presentation of financial statements

- FRS 139 Financial Instruments: Recognition and Measurement
- The amendments to FRS 132 Financial instruments: Presentation and FRS 101 (revised)

- The amendments to FRS 139 Reclassification of Financial Assets

- Amendment to FRS 2 Share-based Payment: Vesting Conditions and Cancellations

- FRS 4 Insurance contract

FRS 7
 IC Interpretation 9
 Financial instruments: Disclosure
 Reassessment of Embedded Derivatives

- Improvement to FRSs (2009)

The changes in accounting policies have been made in accordance with the transitional provision in the respective standards. All standards adopted by the Company requires retrospective application other than FRS 139 and FRS 7. The effect of adoption of the new standards is described in Note 31.

The note to the financial statements for the statement of financial position as at 1 January 2009 arising from the changes in accounting policies above have also been shown where they are affected by such changes.

Standards, amendments to published standards and interpretations to existing standards that are relevant to the Company but not yet effective

The following amendments to standards and interpretations to the existing standards will be effective for annual periods beginning on or after 1 July 2010. The Company will apply these standards from financial year beginning 1 January 2011 or later periods.

- Amendments to FRS 2 Share-based payment: Group cash-settled share-based

payment transactions (effective from 1 January 2011)

- Amendments to FRS 7 Financial instruments: Disclosures and FRS 1:

First-time adoption of financial reporting standards

(effective from 1 January 2011)

- IC Interpretation 4 Determining whether an arrangement contains a

lease (effective from 1 January 2011)

- IC Interpretation 12 Service concession arrangements (effective from 1 July 2010)

- IC Interpretation 17 Distribution of non-cash assets to owners (effective

from 1 July 2010)

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (a) Basis of preparation (continued)

Standards, amendments to published standards and interpretations to existing standards that are relevant to the Company but not yet effictive - continued

- IC Interpretation 18 Transfers of assets from customers (effective prospectively

for assets received on or after 1 January 2011)

- IC Interpretation 19 Extinguishing financial liabilities with equity instrument

(effective from 1 July 2011)

- Improvements to FRS 2 Share-based payments (effective from 1 July 2010)

- Improvements to FRS 5 Non-current assets held for sale and discontinued operations

(effective from 1 July 2010)

- Improvements to FRS 101 (revised) Presentation of financial statements (effective from 1 July 2011)

Improvements to FRS 138
 Intangible assets (effective from 1 July 2010)
 IC Interpretation 9
 Reassessment of Embedded Derivatives

(effective from 1 July 2010)

The adoption of the above, amendments and interpretations is not expected to have any significant impact to the financial statements of the Company.

The Company has met the minimum capital requirements as prescribed by the framework as at the balance sheet date.

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expense will not be offset in the income statement unless required or permitted by any accounting standard or interpretation, as specifically disclosed in the accounting policies of the Company.

The preparation of financial statements in conformity with FRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during reported financial year. It also requires Directors to exercise their judgment in the process of applying the Company's accounting policies. Although these estimates are based on the Directors' best knowledge of current events and actions, actual results may differ from estimates.

The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3 to the financial statements.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (b) Property and equipment

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the profit or loss during the financial year in which they are incurred. The cost of major renovations is included in the carrying amount of the asset when it is probable that future economic benefits in excess of the original assessed standard of performance of the existing asset will flow to the Company.

Property, plant and equipment are depreciated on the straight line basis to write off the cost of assets to their residual values over the estimated useful lives, summarised as follows:

Furniture and equipment 5 - 10 years
Computer equipment 2 - 3 years
Motor vehicles 5 years
Renovation 5 - 15 years

Residual values and useful lives of assets are reviewed and adjusted, if applicable, at each balance sheet date.

At each date of statement of financial position, the Company assesses whether there is any indication of impairment. If such indications exist, an analysis is performed to assess whether the carrying amount of the asset is fully recoverable. A write down is made if the carrying amount exceeds the recoverable amount. See accounting policy Note 2 (d) to the financial statements on impairment of non-financial assets.

Gains and losses on disposals are determined by comparing proceeds with carrying amounts and are credited or charged to profit or loss.

### (c) Intangible assets – computer software

Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives.

Costs associated with maintaining computer software programs are recognised as an expense when incurred. Costs that are directly associated with identifiable and unique software products controlled by the Company, and that will probably generate economic benefits exceeding costs beyond one year, are recognised as intangible assets. Costs include employee costs incurred as a result of developing software and an appropriate portion of relevant overheads.

Computer software development costs recognised as assets are amortised using the straight line method over their estimated useful lives not exceeding 5 years.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (d) Impairment of non-financial assets

The carrying values of assets are reviewed for impairment when there is an indication that the assets might be impaired. Impairment is measured by comparing the carrying values of the assets with their recoverable amounts. The recoverable amount is the higher of the net realisable value and the value in use, which is measured by reference to discounted cash flows. Recoverable amounts are estimated for individual assets, or, if it is not possible, for the cash-generating unit.

An impairment loss is charged to profit or loss immediately.

A subsequent increase in the recoverable amount of an asset is treated as reversal of the previous impairment loss and is recognised to the extent of the carrying amount of the asset that would have been determined (net of amortisation and depreciation) had no impairment loss been recognised. The reversal is recognised in profit or loss in the period incurred.

### (e) Financial Assets

The Company classifies its financial assets into loans and receivables ("LAR") and available-for-sale ("AFS"). The classification is determined by management at initial recognition and depends on the purpose for which the investments were acquired or originated.

All regular way purchases and sales of financial assets are recognised on the trade date which is the date that the Company commits to purchase or sell the asset. Regular way purchases or sales of financial assets require delivery of assets within the period generally established by regulation or convention in the market place.

### Loans and Receivables ("LAR")

LAR are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

These investments are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the investment. All transaction costs directly attributable to the acquisition are also included in the cost of the investment. After initial measurement, LAR are measured at amortised cost, using the effective yield method, less impairment losses.

Gains and losses are recognised in profit or loss when the investments are derecognised or impaired, as well as through the amortisation process.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (e) Financial Assets (continued)

## Available-for-sale ("AFS") securities

AFS securities are non-derivative financial assets that are designated as available for sale or are not classified as LAR. These investments are initially recorded at fair value plus transaction costs that are directly attributable to their acquisition. After initial measurement, AFS securities are remeasured at fair value.

Fair value gains or losses of AFS securities are reported as a separate component of equity until the investment is derecognised or investment is determined to be impaired. Fair value gains and losses on AFS securities denominated in foreign currency are analysed between translation differences resulting from changes in amortised cost of the security and other changes in the carrying amount of the security.

The translation differences on monetary securities are recognised in profit or loss; translation differences on non-monitory securities are reported as a separate component of equity until the investment is derecognised.

On derecognition or impairment, the cumulative gain or loss previously reported in equity is transferred to profit or loss. Dividends earned on holding AFS investments are recognised in profit or loss as investment income when the right of the payment has been established.

### (f) Determination of fair value

The Company's basis of estimation of fair value for financial instruments is as follows:

Component	Method of determining fair values
<ul><li>(i) Malaysian Government Securities</li><li>(ii) Unquoted corporate debt securities</li><li>(iii) Quoted equity securities</li></ul>	Indicative market prices Price quoted by pricing agencies and brokers Quoted market prices
(iv) Loans receivables	Discounted future cash flows based on the contracted maturity period. Discount rates are based on current market interest rates.
(v) Other financial assets and liabilities with a maturity period of less than one year	Carrying values assumed to approximate their fair value.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (g) Impairments of financial assets

### Assets carried at amortised cost

If there is objective evidence that an impairment loss on financial asset carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in profit or loss.

### **AFS**

In the case of equity investments classified as AFS, a significant or prolonged decline in the fair value of the financial asset below its cost is an objective evidence of impairment resulting in the recognition of an impairment loss.

If there is objective evidence that an impairment loss on financial asset classified as AFS has been incurred, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss is removed from equity and recognised in income statement.

If, in a subsequent period, the fair value of a debt instrument classified as AFS increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the income statement. Impairment losses previously recognised in the income statement on equity instruments are not reversed through the income statement.

### (h) Derecognition of financial assets

Financial assets are derecognised when the rights to receive cash flows from them have expired or where they have been transferred and the Company has also transferred substantially all risks and rewards of ownership.

### (i) Dividends to shareholders of the Company

Dividends on ordinary shares are recognised as liabilities in the financial year in which they declared.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (j) Product classification

Insurance contracts are those contracts that transfer significant insurance risk. An insurance contract is a contract under which the Company (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Company determines as significant insurance risk the possibility of having to pay benefits on the occurrence of an insured event that are more than the benefits payable if the insured event did not occur.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its life-time, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire.

The Company issues short term contracts that transfer significant insurance risk. These contracts are mainly aviation, marine cargo, contractors all risks, fire, accident & health, motor and liabilities insurance contracts.

Aviation insurance includes hull and liabilities. Hull policies insure against damage to aircraft, whilst liabilities policies can be bought by any entity involved in aviation or aerospace, from airport catering contractors through to manufacturers of critical components, insuring against claims made by third parties for loss or damage.

Marine cargo insures owners against loss or damage to their goods whilst in transit. The Company also sells marine liability policies, which typically insure port and terminal operators against claims made by third parties for loss or damage.

Contractors all risks and erection all risk insurance contracts protect the customers for material damage suffered to their contract works and the third party liability arising out of the performance of the contract during the construction period.

Fire insurance contracts mainly compensate the Company's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

Accident & health ("A&H") insurance contracts protect the Company's customers against the risk of an accidental and unforeseen event which causes bodily injury to a person. The person can be an employee of a corporation, business or an individual. In addition, the A&H department also provides other coverages such as hospital income benefit (which pays a pre-determined amount to the insured for each day the insured is confined in a hospital), critical illness benefit (which pays a lump sum amount if the insured is first diagnosed with a critical illness). The A&H department also provides travel insurance for the travelers whether they are traveling on business or pleasure.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (j) Product classification (continued)

Motor - Almost all business written consists of comprehensive insurance for private cars, generally sold through agents. The remainder consists of comprehensive cover for light commercial vehicles (C permit) and a very small amount of third party cover for private cars.

Liabilities insurances consist of casualty and financial lines. Casualty insurance contracts protect the Company's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employers' liability) and for individual and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Financial lines insurance contracts divide into management liability insurance contracts and professional liability insurance contracts. Management liability insurance contracts protect the directors and officers of a company from potential litigation. Such litigation can arise due to a personal liability that exists for a director or officer, and can be brought by shareholders, regulators, employees, customers and suppliers. Professional liability insurance contracts protect professionals from allegations of negligence or and act, error or omission in performing the said professional duties.

### (k) Reinsurance

The Company cedes insurance risk in the normal course of business for all of its businesses. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contracts.

Reinsurance premium ceded are recognised in the same accounting period as the original policy to which the reinsurance relates.

Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders. Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets are reviewed for impairment at each reporting date or more frequently when an indication of impairment arises during the reporting period. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Company may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Company will receive from the reinsurer. The impairment loss is recorded in profit or loss.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (k) Reinsurance (continued)

The Company also assumes reinsurance risk in the normal course of business for general insurance contracts when applicable.

Premiums and claims on assumed reinsurance are recognised as revenue or expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract.

Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

Reinsurance contracts that do not transfer significant insurance risk are accounted for directly through the balance sheet. These are deposit assets or financial liabilities that are recognised based on the consideration paid or received less any explicit identified premiums or fees to be retained by the reinsured. Investment income on these contracts is accounted for using the effective yield method when accrued.

### (I) Insurance contracts

### Premium from direct insurance contract

Premium of insurance contracts is recognised in a financial year in respect of risks assumed during that particular financial year. Premiums from direct business are recognised during the financial year upon the issuance of premium debit notes. Premiums in respect of risks incepted for which debit notes have not been issued as of the date of the statement of assets and liabilities are accrued at the date.

### **Insurance contracts liabilities**

Insurance contracts liabilities are recognised when contracts are entered into and premiums are charged. These liabilities comprise premium liabilities and claim liabilities.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

- (I) Insurance contracts (continued)
  - (i) Premium liabilities

Premium liabilities refer to the higher of:

- (a) the aggregate of the unearned premium reserves ("UPR"); or
- (b) the best estimate value of the insurer's unexpired risk reserves ("URR") at the valuation date and the Provision of Risk Margin for Adverse Deviation ("PRAD") calculated at the overall Company level. The best estimate value is a prospective estimate of the expected future payments arising from future events insured under policies in force as at the valuation date and also includes allowance for the insurer's expenses, including overheads and cost of reinsurance, expected to be incurred during the unexpired period in administering these policies and settling the relevant claims, and allows for expected future premium refunds.

UPR represent the portion of the gross premiums of insurance policies written net of the related reinsurance premiums ceded to qualified reinsurers, that relate to the unexpired periods of the policies at the end of the financial year.

In determining the UPR at the balance sheet date, the method that most accurately reflects the actual unearned premium is used. UPR is computed with reference to the month of accounting for the premium on the following bases:

- (i) 25% method for marine and aviation cargo, and transit business;
- (ii) 1/24th method for all other classes of Malaysian general policies;
- (iii) Time apportionment method for non-annual policies.

### (ii) Claims liabilities

Claims and loss adjustment expenses are charged to profit or loss as incurred based on the estimated liability for compensations owed to contract holders or their parties damaged by the contract holders.

Claims liabilities (or outstanding claims provision) are based on the estimated ultimate cost of all claims incurred but not settled at the balance sheet date, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore, the ultimate cost of these claims cannot be known with certainty at the balance sheet date. The liability is calculated at the reporting date using a range of standard actuarial claim projection techniques based on empirical data and current assumptions that include a PRAD which is calculated at the overall Company level. The liability is not discounted for the time value of money and includes provision for incurred but not reported ("IBNR") losses. No provision for equalisation or catastrophe reserves is recognised. The liabilities are derecognised when the contract expires, is discharged or is cancelled.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (I) Insurance contracts (continued)

### (iii) Liability adequacy test on insurance contract liabilities

PRAD is calculated at overall Company level and is an additional component of liability value aimed at ensuring the value of insurance liabilities is established at a level such that there is a higher level of confidence (or probability) that the liability will ultimately be sufficient. For the purpose of URR valuation and claim liabilities, the level of confidence is set at 75% at an overall Company level.

At each reporting date, the Company reviews its unexpired risks and a liability adequacy test is performed to determine whether there is any overall excess of expected claims and deferred acquisition costs over unearned premiums. This calculation uses current estimates of future contractual cash flows (taking into consideration current loss ratios) after taking account of the investment return expected to arise on assets relating to the relevant general insurance technical provisions. If these estimates show that the carrying amount of the unearned premiums less related deferred acquisition costs is inadequate, the deficiency is recognised in profit or loss initially by writing off DAC and by subsequently establishing a provision for liability adequacy.

### Acquisition costs and Deferred Acquisition Cost ("DAC")

The cost of acquiring and renewing insurance policies net of income derived from ceding reinsurance premiums is recognised as incurred and properly allocated to the financial periods in which it is probable they give rise to income.

Commission costs are deferred to the extent that these costs are recoverable out of future premiums. All other acquisition costs are recognised as an expense when incurred.

Subsequent to initial recognition, these costs are amortised/allocated to the periods according to the original policies which give rise to income. Amortisation is recognised in profit or loss.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises. When the recoverable amount is less than the carrying value, an impairment loss is recognised in profit or loss. DAC is also considered in the liability adequacy test for each accounting period.

DAC is derecognised when the related contracts are either settled or disposed off.

### (m) Insurance Receivables

Insurance receivables are recognised when due and measured on initial recognition at the fair value of the consideration received or receivable. Subsequent to initial recognition, insurance receivables are measured at amortised cost, using the effective yield method.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (m) Insurance Receivables (continued)

If there is objective evidence that the insurance receivable is impaired, the Company reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in profit or loss. The Company gathers the objective evidence that an insurance receivable is impaired using the same process adopted for financial assets carried at amortised cost The impairment loss is calculated under the same method used for these financial assets. These processes are described in Note 2 (g).

Insurance receivables are derecognised when the derecognition criteria for financial assets, as described in Note 2 (h) have been met.

### (n) Other revenue recognition

Revenue is recognised to the extend that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised.

Interest income on loans is recognised on an accrual basis except where a loan is considered non-performing, i.e. where repayments are in arrears for more than 6 months, in which case recognition of such interest is suspended. Subsequent to suspension, interest is recognised on the receipt basis until all arrears have been paid.

Dividend income is recognised when the right to receive payment is established.

Realised gains and losses recorded in profit or loss on investments include gains and losses on financial assets. Gains and losses on the sale of investments are calculated as the difference between net sales proceeds and the original or amortized cost and are recorded on occurrence of the sale transaction.

### (o) Operating leases

Leases of assets where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on the straight line basis over the lease period.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the financial year in which termination takes place.

- 31 DECEMBER 2010 (CONTINUED)

### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (p) Income taxes

Income tax on the profit or loss for the financial year comprises current and deferred tax. Current tax is the expected amount of income taxes payable in respect of the taxable profit and surplus for the financial year and is measured using the tax rates that have been enacted at the balance sheet date.

Deferred tax is provided for, using the liability method. In principle, deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised. Deferred tax is not recognised if the temporary difference arises from the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit.

Deferred tax is measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date.

Deferred tax is recognised as income or an expense and included in the profit or loss for the period, except when it arises from a transaction which is recognised directly in equity, in which case the deferred tax is also recognised directly in equity.

#### (q) Contingent liabilities and contingent assets

The Company does not recognise a contingent liability but discloses its existence in the financial statements. A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by uncertain future events beyond the control of the Company or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in the extremely rare case where there is a liability that cannot be recognised because it cannot be measured reliably.

A contingent asset is a possible asset that arises from past events whose existence will be confirmed by uncertain future events beyond the control of the Company. The Company does not recognize a contingent asset but discloses its existence where inflows of economic benefits are probable, but not virtually certain.

### (r) Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, when it is probable that an outflow of resources will be required to settle the obligation, and when a reliable estimate of the amount can be made. Provision are reviewed at each balance sheet date and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as finance cost.

- 31 DECEMBER 2010 (CONTINUED)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (s) Employee benefits

#### (i) Short-term employees benefits

Wages, salaries, paid annual leave and sick leave, bonuses and non-monetary benefits are accrued in the financial year in which the associated services are rendered by employees of the Company.

#### (ii) Post-employment benefits

The Company's contributions to the Employees' Provident Fund, the national defined contribution plan, are charged to the income statement and/or revenue account in the financial year to which they relate. Once the contributions have been paid, the Company has no further payment obligations.

#### (iii) Share-based compensation

The eligible employees of the Company participate in an equity-settled, share-based compensation plan offered by its ultimate holding company, American International Group Inc. Employee services received in exchange for the grant of the shares and share options are recognised as an expense in the income statement over the vesting periods of the grant with a corresponding increase equity.

The total amount to be expensed over the vesting period is determined by reference to the fair value of the share options granted, excluding the impact of any non-market vesting condition (for example, profitability and sales growth targets). Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. At each balance sheet date, the Company revises its estimates of the number of share options that are expected to vest. It recognises the impact of the revision of original estimates, if any, in the income statement and/or revenue account, with a corresponding adjustment to equity.

#### (t) Foreign currencies

The financial statements are presented in Ringgit Malaysia, which is the Company's functional and presentation currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at the financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement and/or revenue account.

All financial assets and liabilities as at balance sheet were denominated in Ringgit Malaysia unless otherwise indicated.

- 31 DECEMBER 2010 (CONTINUED)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (u) Other Financial Liabilities and Insurance Payables

Other liabilities and payables are recognised when due and measured on initial recognition at the fair value of the consideration received less directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the effective yield method.

#### (v) Cash and cash equivalent

Cash and cash equivalents consist of cash in hand, deposits held at call with financial institutions with original maturities of three months or less. It excludes deposits which are held for investment purpose.

#### (w) Events after the balance sheet date

Any post year-end event that provides additional information about the Company's position at the date of statement of financial position (adjusting event) is reflected in the financial statements. Post year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

#### 3. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGMENTS

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset of liability affected in the future. The factors could include:

#### (a) Critical accounting estimates and assumptions

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual result. The estimated and assumptions that have a significant risk of causing a material judgment to the carrying amounts of assets and liabilities within the financial year are outlined below.

#### Claims liabilities arising from insurance contracts

Estimates have to be made for both the expected ultimate cost of claims reported at the date of statement of financial position and for the expected ultimate cost of the incurred but not reported ("IBNR") claims at the date of statement of financial position. It can take a significant period of time before the ultimate claim costs can be established with certainty and for some type of policies, IBNR claims form the majority of the claims provision as at the date of statement of financial position. The primary technique adopted by management in estimating the cost of notified and IBNR claims is that of using past claims settlement trends to predict future claims settlement trends. At each reporting date, prior financial year claims estimates are assessed for adequacy and changes made are charged to provision. Claims provisions are not discounted for the time value of money.

- 31 DECEMBER 2010 (CONTINUED)

#### 3. CRITICAL ACCOUNTING ESTIMATES, ASSUMPTIONS AND JUDGMENTS (CONTINUED)

#### (a) Critical accounting estimates and assumptions (continued)

The main assumption underlying the estimation of the claims provision is that the Company's past claims development experience can be used to project future claims development and hence ultimate claims costs. Historical claims development is mainly analysed by accident years as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjustor estimates or separately projected in order to reflect their future development. In most cases, no explicit assumptions are made regarding future rates of claims inflation or loss ratios. Instead, the assumptions used are those implicit in the historic claims development data on which the projections are based.

Additional qualitative judgement is used to assess the extent to which past trends may not apply in future, (for example to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures) in order to arrive at the estimated ultimate cost of claims that present the likely outcome from the range of possible outcomes, taking account of all the uncertainties involved. A margin for adverse deviation may also be included in the liability valuation.

#### (b) Critical judgments in applying the entity accounting policies

In determining and applying accounting policies, judgment is often required in respect of items where choice of specific policy could materially affect the reported result and financial position of the Company. However the Directors are of the opinion that there are currently no accounting policies which require significant judgment to be exercised.

- 31 DECEMBER 2010 (CONTINUED)

### 4. PROPERTY AND EQUIPMENT

		Furniture and equipment RM	Computers equipment RM	Motor vehicles RM	Renovation RM	Total RM
	Cost					
	At 1 January 2009	10,260,962	1,975,876	470,348	10,640,338	23,347,524
	Additions Disposals/write-off	866,082	38,271 (181,854)	(94,183)	2,405,044 -	3,309,397 (276,037)
	At 31 December 2009	11,127,044	1,832,293	376,165	13,045,382	26,380,884
	Additions	61,869	(21,789)	370,315	489,459	899,854
	Disposals	-	-	(276,165)	-	(276,165)
	At 31 December 2010	11,188,913	1,810,504	470,315	13,534,841	27,004,573
	Accumulated Depreciation					
	At 1 January 2009	4,391,464	1,902,624	223,670	3,428,101	9,945,859
	Charge for financial year	1,365,975	61,664	43,787	1,193,426	2,664,852
ı	Disposals/write-off		(180,034)	(79,183)		(259,217)
	At 31 December 2009	5,757,439	1,784,254	188,274	4,621,527	12,351,494
	Charge for financial year	1,491,144	17,842	39,436	2,576,995	4,125,417
I	Disposals	<del>-</del>	<u> </u>	(148,785)		(148,785)
	At 31 December 2010	7,248,583	1,802,096	78,925	7,198,522	16,328,126
	Net book value					
	At 31 December 2009	5,369,605	48,039	187,891	8,423,855	14,029,390
/	At 31 December 2010	3,940,330	8,408	391,390	6,336,319	10,676,447
5. I	INTANGIBLE ASSETS					
	Cost				2010 RM	2009 RM
	At 1 January				16,320,502	14,804,400
1	Additions				396,034	1,516,102
	At 31 December				16,716,536	16,320,502
	Accumulated amortisation					
	At 1 January				15,016,732	14,642,541
1	Amortisation for the financial year				400,010	374,191
	At 31 December				15,416,742	15,016,732
	Net book value				1,299,794	1,303,770

Intangible assets comprise computer application software which were acquired to meet the unique requirements of the Company.

- 31 DECEMBER 2010 (CONTINUED)

#### 6. AVAILABLE-FOR-SALE FINANCIAL ASSETS

			31.12.2010 RM	31.12.2009 RM	1.1.2009 RM
(a)	At fair value				
	Quoted:				
	Equity securities of corporations		27,727,689	20,254,386	6,167,546
	Real estate investment trust		2,729,108	2,482,346	1,951,384
	Unquoted: Malaysian government securities		348,374,781	262,152,203	278,614,224
	Cagamas papers		84,854,511	81,631,776	71,551,433
	Corporate debt securities		186,545,504	180,916,586	180,954,263
	corporate debt eccurring				
			650,231,593	547,437,297	539,238,850
(b)	Available-for-sale financial assets				RM
	At 1 January 2009				539,238,850
	Purchases				81,291,332
	Maturities				(65,000,000)
	Disposals				(2,458,713)
	Fair value loss recorded in other comprehensive inco				(4,005,843)
	Amortisation of premium, net of accretion of discoun Movement in interest income due and accrued	ts			(1,488,232)
	Movement in interest income due and accrued				(140,097)
	At 31 December 2009				547,437,297
	Purchases				156,967,263
	Maturities				(45,000,000)
	Disposals				(17,639,948)
	Fair value gains recorded in other comprehensive inc				10,034,478
	Amortisation of premium, net of accretion of discoun Movement in interest income due and accrued	IS			(1,774,222)
	Movement in interest income due and accided				206,725
	At 31 December 2010				650,231,593
. RE	INSURANCE ASSETS				
		Note	31.12.2010	31.12.2009	1.1.2009
Rai	nsurance of insurance contracts	12	RM	RM	RM
	aims liabilities	12	125,521,078	123,509,208	90,568,042
	emium liabilities		20,030,465	18,365,360	15,725,147
			145,551,543	141,874,568	106,293,189

The carrying amounts disclosed above approximate fair value at the date of statement of financial position.

7.

- 31 DECEMBER 2010 (CONTINUED)

### 8. LOANS AND RECEIVABLES, EXCLUDING INSURANCE RECEIVABLES

	31.12.2010 RM	31.12.2009 RM	1.1.2009 RM
Fixed deposits with licensed banks in Malaysia	189,953,652	238,444,387	209,375,794
Staff loans	4,155,961	4,367,394	4,584,139
	194,109,613	242,811,781	213,959,933
Less: Allowance for impairment	(540,384)	(525,341)	(509,310)
	193,569,229	242,286,440	213,450,623
Other receivables:			
Assets held under Malaysian Motor Insurance Pool	7,793,959	3,987,164	2,856,501
Other receivables, deposits and prepayments	2,931,988	2,253,542	2,429,268
Amount due from related corporations	815,437	1,671,984	1,252,567
	11,541,384	7,912,690	6,538,336
Total loans and receivables	205,110,613	250,199,130	219,988,959

The amount due from related corporations is non-trade in nature, interest-free, unsecured and repayable on demand.

The carrying amounts disclosed above approximate fair value at the date of statement of financial position.

#### 9. INSURANCE RECEIVABLES

	31.12.2010 RM	31.12.2009 RM	1.1.2009 RM
Due premiums including agents/brokers and			
co-insurers balance	70,763,787	46,420,436	61,661,474
Due from reinsurers and cedants	11,916,662	12,890,048	11,046,357
	82,680,449	59,310,484	72,707,831
Less: Allowance for impairment (Note 30(a))	(3,764,946)	(1,517,217)	(1,615,144)
	78,915,503	57,793,267	71,092,687

All amounts are receivable within one year and the carrying amount disclosed above approximate fair value at the date of statement of financial position.

### - 31 DECEMBER 2010 (CONTINUED)

#### 10. DEFERRED ACQUISITION COSTS

	Note	2010 RM	2009 RM
Gross of reinsurance			
At 1 January		20,516,346	19,695,920
Expense	20(b)	57,630,431	58,912,863
Amortisation	20(b)	(57,984,187)	(58,092,437)
		20,162,590	20,516,346
Reinsurance			
At 1 January		910,012	925,522
Income	20(a)	34,932,572	25,084,075
Amortisation	20(a)	(34,816,049)	(25,099,585)
		1,026,535	910,012
Net of reinsurance			
At 1 January		19,606,334	18,770,398
Net expense		22,697,859	33,828,788
Amortisation		(23,168,138)	(32,992,852)
At 31 December		19,136,055	19,606,334

#### 11. EQUITY

#### (a) Share capital

	2010		2009	
	No of Shares	RM	No of Shares	RM
Authorised:				
Ordinary shares of RM1.00 each				
At beginning and end of financial year	500,000,000	500,000,000	500,000,000	500,000,000
Issued and Paid-up:				
Ordinary shares of RM1.00 each				
At beginning and end of financial year	310,800,000	310,800,000	310,800,000	310,800,000

### (b) Retained earning

The company is under single-tier tax system, tax paid on the Company's income is a final tax and any dividend distributed will be exempted from tax.

#### (c) Available-for-sale reserves

The fair value reserves comprises of unrealised gain on financial assets classified as available-for-sale, net of deferred taxation.

### (d) Equity reserves

The equity reserve is in respect of an equity-settled, shared-based compensation plan offered by the Company's ultimate holding company, American International Group, Inc.

- 31 DECEMBER 2010 (CONTINUED)

### 12. INSURANCE CONTRACT LIABILITIES

		Gross RM	Reinsurance RM	Net RM
31.12.2010		050 700 070	(00,000,704)	101 704 000
Provision for claims reported by policyholders Provision for incurred but not reported claims ("IBNR")		258,723,076 93,565,499	(96,998,784) (28,522,294)	161,724,292 65,043,205
Provision for outstanding claims (i)		352,288,575	(125,521,078)	226,767,497
Provision for unearned premiums (ii)		228,329,079	(20,030,465)	208,298,614
		580,617,654	(145,551,543)	435,066,111
31.12.2009			/	
Provision for claims reported by policyholders Provision for incurred but not reported claims ("IBNR")		280,824,548 90,674,007	(92,586,689) (30,922,519)	188,237,859 59,751,488
Provision for outstanding claims (i)		371,498,555	(123,509,208)	247,989,347
Provision for unearned premiums (ii)		214,098,038	(18,365,360)	195,732,678
		585,596,593	(141,874,568)	443,722,025
1.1.2009				
Provision for claims reported by policyholders Provision for incurred but not reported claims ("IBNR")		257,320,081 99,976,503	(69,380,269) (21,187,773)	187,939,812 78,788,730
,			<u> </u>	
Provision for outstanding claims (i) Provision for unearned premiums (ii)		357,296,584 201,884,630	(90,568,042) (15,725,147)	266,728,542 186,159,483
		559,181,214	(106,293,189)	452,888,025
(i) Provision for Outstanding Claims		_		
		Gross RM	Reinsurance RM	Net RM
At 1 January 2010		371,498,555	(123,509,208)	247,989,347
Claims incurred in current accident year  Adjustment to claims incurred in prior accident year		257,532,760 (5,149,120)	(54,215,431) (14,433,468)	203,317,329 (19,582,588)
Effect of changes in key assumptions		(42,204,630)	18,585,541	(23,619,089)
Claims paid during the financial year		(229,388,990)	48,051,488	(181,337,502)
At 31 December 2010		352,288,575	(125,521,078)	226,767,497
(ii) Provision for Unearned Premiums		_		
	Note	Gross RM	Reinsurance RM	Net RM
At 1 January 2010		214,098,038	(18,365,360)	195,732,678
Premiums written in the financial year	17	510,160,688	(193,498,990)	316,661,698
Premiums earned during the financial year	17	(495,929,647)	191,833,885	(304,095,762)
At 31 December 2010		228,329,079	(20,030,465)	208,298,614

- 31 DECEMBER 2010 (CONTINUED)

#### **13. DEFERRED TAXATION**

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority.

The following amounts, determined after appropriate offsetting, are shown in the statement of financial position:

	2010 RM	2009 RM
Subject to income tax: Deferred tax liabilities	(2,797,321)	(941,485)
At 1 January Changes in accounting policy (Note 31)	569,260 (1,510,745)	5,506,971 (3,326,525)
At 1 January, restated (Charged)/credited to income statement:	(941,485)	2,180,446
<ul><li>property and equipment</li><li>available-for-sale financial assets and loans and receivables,</li></ul>	285,122	(161,772)
excluding insurance receivables - insurance receivables - premium liabilities	305,647 (60,114) 122,129	(78,692) 21,551 228,813
- claim liabilities	-	(4,191,250)
(Charged)/credited to other comprehensive income	652,784 (2,508,620)	(4,181,350) 1,059,419
At 31 December	(2,797,321)	(941,485)
Subject to income tax:  Deferred tax assets (before offsetting)  - available-for-sale financial assets and loans and receivables,  excluding insurance receivables	1,778,871	1,473,224
- insurance receivables - premium liabilities	565,113	60,114
Offsetting	2,343,984 (2,343,984)	1,976,322 (1,976,322)
Deferred tax assets (after offsetting)	-	-
Deferred tax liabilities (before offsetting) - property and equipment - available-for-sale	(298,508) (4,842,797)	(583,630) (2,334,177)
Offsetting	(5,141,305) 2,343,984	(2,917,807) 1,976,322
Deferred tax liabilities (after offsetting)	(2,797,321)	(941,485)

### - 31 DECEMBER 2010 (CONTINUED)

#### **14. INSURANCE PAYABLES**

	31.12.2010 RM	31.12.2009 RM	1.1.2009 RM
Due to agents and intermediaries	39,536,201	34,730,080	32,762,675
Due to reinsurers and cedants	51,691,775	19,774,041	18,831,108
Deposits received from reinsurers	1,881,317	1,876,240	5,220,549
	93,109,293	56,380,361	56,814,332

The carrying amounts disclosed above approximate fair value at the date of statement of financial position.

All amounts are payable within one year.

#### **15. OTHER PAYABLES**

31.12.2010 RM	31.12.2009 RM	1.1.2009 RM
21,936,340	23,838,428	19,599,078
-	-	2,145,851
21,936,340	23,838,428	21,744,929
	21,936,340	RM RM 21,936,340 23,838,428

The carrying amounts disclosed above approximate fair value at the date of statement of financial position.

Amount due to holding company is unsecured, interest-free and has no fixed terms of repayment.

All amounts are payable within one year.

#### **16. OPERATING REVENUE**

	2010 RM	2009 RM
Gross premiums (Note 17)	510,160,688	471,003,193
Investment Income (Note 18)	34,775,490	34,350,815
	544,936,178	505,354,008

- 31 DECEMBER 2010 (CONTINUED)

#### 17. NET EARNED PREMIUMS

		Fire	Motor	Marine, Aviation	Miscellaneous	Total
2010	0	RM	RM	RM	RM	RM
	Gross premiums earned Gross premiums	92,396,484	172,574,007	33,822,284	211,367,913	510,160,688
	Changes in premium liabilities	(7,515,663)	4,205,433	(5,982,120)	(4,938,691)	(14,231,041)
		84,880,821	176,779,440	27,840,164	206,429,222	495,929,647
. ,	Premiums ceded Reinsurance Changes in premium	(84,113,665)	(15,219,032)	(30,761,751)	(63,404,542)	(193,498,990)
	liabilities	16,912,859	(15,854,753)	5,530,547	(4,923,548)	1,665,105
		(67,200,806)	(31,073,785)	(25,231,204)	(68,328,090)	(191,833,885)
Net	earned premiums	17,680,015	145,705,655	2,608,960	138,101,132	304,095,762
2009	9					
	Gross premiums earned Gross premiums Changes in premium	89,051,348	160,194,504	20,884,668	200,872,673	471,003,193
	liabilities	1,882,788	(6,994,112)	(1,754,938)	(5,347,146)	(12,213,408)
		90,934,136	153,200,392	19,129,730	195,525,527	458,789,785
. ,	Premiums ceded Reinsurance Changes in premium	(65,612,942)	(10,617,472)	(20,352,564)	(55,992,044)	(152,575,022)
	liabilities	(3,354,098)	3,236,524	2,426,788	330,999	2,640,213
		(68,967,040)	(7,380,948)	(17,925,776)	(55,661,045)	(149,934,809)
	Net earned premiums	21,967,096	145,819,444	1,203,954	139,864,482	308,854,976
18.	INVESTMENT INCOME				2010	2009
	AFS financial assets:				RM	RM
	Interest income Dividend income LAR interest income Amortisation of premiums, ne	et of accretion of	discounts		35,334,031 1,048,240 167,441 (1,774,222)	34,901,438 735,010 202,599 (1,488,232)
					34,775,490	34,350,815

- 31 DECEMBER 2010 (CONTINUED)

19. REALISED	GAINS	AND	LOSSES
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19. REALISED GAINS AND LOSSES				2010	2009
Declined rains//leases) for				RM	RM
Realised gains/(losses) for: Property and equipment				18,620	(16,820)
AFS financial assets:				10,020	(10,020)
Equity securities				443,873	1,021,635
Debt securities				1,625,993	-
LAR, excluding insurance receivables				1,576,493	-
Impairment on AFS financial assets				(544,911)	(230,000)
				1,543,575	774,815
20. COMMISSION INCOME/EXPENSE					
				2010 RM	2009 RM
(a) Commission income					
Commission income				34,932,572	25,084,075
Movement in deferred acquisition cost	:S			(116,523)	15,510
				34,816,049	25,099,585
(b) Commission expense					
Commission expense				(57,630,431)	(58,912,863)
Movement in deferred acquisition cost	S			(353,756)	820,426
				(57,984,187)	(58,092,437)
				(23,168,138)	(32,992,852)
21. NET CLAIMS INCURRED					
			Marine, Aviation		
0040	Fire	Motor		/liscellaneous	Total

			Aviation		
	Fire	Motor	& Transit N	/liscellaneous	Total
2010	RM	RM	RM	RM	RM
(a) Gross claims paid	(26,621,237)	(115,320,346)	(2,700,318)	(84,747,089)	(229,388,990)
(b) Claims ceded to reinsurers	16,407,717	4,685,519	2,123,777	24,834,475	48,051,488
(c) Gross changes in contract					
liabilities	(3,213,395)	(4,121,514)	93,472	26,451,417	19,209,980
(d) Changes in contract liabilities					
ceded to reinsurers	7,746,846	113,442	(804,067)	(5,044,351)	2,011,870
Net claims incurred	(5,680,069)	(114,642,899)	(1,287,136)	(38,505,548)	(160,115,652)
2009					
(a) Gross claims paid	(33,898,359)	(115,372,280)	(5,113,167)	(59,043,634)	(213,427,440)
(b) Claims ceded to reinsurers	17,270,938	4,873,388	3,869,032	12,656,756	38,670,114
(c) Gross changes in contract					
liabilities	2,839,986	791,974	346,017	(18,179,948)	(14,201,971)
(d) Changes in contract liabilities					
ceded to reinsurers	10,187,603	(124,156)	471,122	22,406,597	32,941,166
Net claims incurred	(3,599,832)	(109,831,074)	(426,996)	(42,160,229)	(156,018,131)

- 31 DECEMBER 2010 (CONTINUED)

#### **22. MANAGEMENT EXPENSES**

	Note	2010 RM	2009 RM
Employee benefits expense	22(a)	46,402,298	42,365,343
Directors' fees	22(b)	260,667	250,000
Auditors' remuneration:			
- Statutory audits		300,000	320,000
- Other service		110,000	145,000
Traveling expenses		1,175,563	1,021,546
Motor vehicle expenses		1,290,260	1,343,806
Legal expenses		85,274	317,553
Advertising		4,698,036	5,145,062
Printing and stationery		5,032,222	4,451,192
Rent and rates		5,075,790	5,042,281
Electricity and water		746,734	732,231
Postage, telephone and telefax		11,499,868	10,757,540
Office maintenance		504,747	519,700
Entertainment		1,287,913	1,286,530
Training expenses		2,338,370	1,438,713
Insurance Guarantee Scheme Fund Levy		1,020,868	792,142
Electronic Data Processing expenses		8,717,787	11,385,465
Depreciation of property and equipment		4,125,417	2,664,852
Amortisation of intangible assets		400,010	374,191
Impairment of insurance receivables/(write back)	30(a)	2,247,729	(97,927)
Impairment of LAR, excluding insurance receivables	30(a)	15,044	16,031
Bad debts written off		132,441	561,208
Other expenses		6 ,906,996	7,236,298
		104,374,034	98,068,757
(a) Employee benefits expense			
Wages and salaries		37,335,710	33,723,232
Contributions to defined contribution plan		5,183,487	4,858,876
Other benefits		3,883,101	3,783,235
		46,402,298	42,365,343

- 31 DECEMBER 2010 (CONTINUED)

#### 22. MANAGEMENT EXPENSES (CONTINUED)

#### (b) Directors' remuneration

The details of remuneration receivable by Directors during the financial year are as follows:

	2010 RM	2009 RM
Executive:		
Salaries and other emoluments	1,527,702	619,603
Contribution to defined contribution plan	78,885	69,975
Estimated money value of benefits-in-kind	443,193	323,639
Other employee benefits	73,800	92,395
	2,123,580	1,105,612
Non-executive:		
Fees	240,000	230,000
Other allowance	20,667	20,000
	260,667	250,000
·	2,384,247	1,355,612

Remuneration of executive Directors (excluding estimated money value of benefits-in-kind) are included in employee benefits expense.

The amount paid to a firm in which a Director is a Senior Partner for professional services rendered during the financial year amounted to RM120,605 (2009: RM110,292).

The remuneration, including benefit-in-kind, attributable to the Chief Executive Officer of the Company during the financial year amounted to RM1,110,200 (2009:RM500,685).

#### 23. INCOME TAX EXPENSE

	2010 RM	2009 RM
Current financial year tax	21,107,738	12,312,798
Over accrual in prior financial years		(96,400)
	21,107,738	12,216,398
Deferred tax - origination and reversal of temporary differences (Note 13)	(652,784)	4,181,350
Tax expenses	20,454,954	16,397,748
An explanation of relationship between tax expense and profit before taxation is as	follows:	
	2010 RM	2009 RM
Profit before tax	53,462,674	56,583,862
Tax calculated at Malaysian tax rate of 25% (2009: 25%)	13,365,669	14,145,966
Tax effects of expenses not deductible for tax purposes	7,089,285	2,348,182
Over accrual in prior financial years	-	(96,400)
Tax expense	20,454,954	16,397,748

- 31 DECEMBER 2010 (CONTINUED)

#### 24. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit for the financial year attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares in issue during the financial year.

	2010 RM	2009 RM
Profit attributable to ordinary equity holders	33,007,720	40,186,114
Weighted average number of shares in issue	310,800,000	310,800,000
Basic earnings per share (sen)	11	13

Diluted earnings per share are not presented as there were no dilutive potential ordinary shares as at the date of statement of financial position.

#### 25. DIVIDENDS

No dividends are remitted to the Company's parent for the financial year 2010. The Directors recommend the payment of first and final single-tier dividend of 28.96% (RM0.29 per share) amounting to RM90 million in respect of the financial year ended 31 December 2010, which is subject to notification to Bank Negara Malaysia and approval of the shareholder of the Company at the forthcoming Annual General Meeting to be held on 26 May 2011.

The financial statements do not reflect this final dividend which will be accounted for in the shareholder's equity as an appropriation of retained earnings in the financial year ending 31 December 2011 when approved by the shareholders.

### **26. COMMITMENTS**

Non-cancelable operating lease commitment

As at the date of statement of financial position, the Company has rental commitments under non-cancellable operating leases:

2010

2009

	RM	RM
Not later than 1 year	5,214,809	5,043,492
Later than 1 year and not later than 5 years	10,092,040	9,398,826
	15,306,849	14,442,318

- 31 DECEMBER 2010 (CONTINUED)

#### **27. RELATED PARTY DISCLOSURES**

The related parties of, and their relationship with the Company, are as follows:

Company	Country of incorporation	<u>Relationship</u>
American International Group, Inc.	State of Delaware, USA	Ultimate holding company
American Home Assurance Company	State of New York, USA	Immediate holding company
American International Assurance Berhad	Kuala Lumpur, Malaysia	Associate
American International Underwriter Ltd,		
Hong Kong	Hong Kong	Associate
AIG Travel Assist, Inc Houston	State of Florida, USA	Associate
AIG Data Centre Inc Livingston	State of New Jersey, USA	Associate
Chartis Technology and Operations		
Management Corporation (CTOM) Philippines	Philippines	Associate
Chartis Bermuda Ltd	Bermuda	Associate

In the normal course of business, the Company undertakes at agreed terms and prices, various transactions with the ultimate holding company and other related corporations deemed related parties by virtue of them being members of American International Group, Inc. group of companies ("AIG Group").

(a) Details of significant related party transactions during the financial year between the Company and AIG group are as follows:

	ZUTU RM	2009 RM
Premium received	-	84,887
Inward reinsurance premium received	-	154,715
Reinsurance premium ceded	(158,193,123)	(126,128,041)
Claims paid	(323,500)	-
Reinsurance claims recoveries	36,819,329	24,297,330
Commission paid	-	(13,009)
Commission earned	26,046,633	18,318,379
Rental and utilities paid to a related corporation	(3,376,789)	(3,847,796)
System related costs paid to related corporations	(2,907,645)	(4,568,848)
Personnel and related costs received from related corporations	1,314,034	1,131,893
Claims handling fee received from related corporation	288,222	738,758
Loss adjustment expenses	(822,499)	(1,146,113)
Personnel and related costs for expatriate paid to related corporations	(3,365,022)	(1,480,689)

2010

2000

- 31 DECEMBER 2010 (CONTINUED)

#### 27. RELATED PARTY DISCLOSURES (CONTINUED)

#### (b) Compensation of key management personnel

The remuneration of Directors and other members of key management during the financial year are as follows:

	2010 RM	2009 RM
Short-term employee benefits Post-employment benefits:	4,811,594	5,479,582
- Defined contribution plan	679,215	640,935
	5,490,809	6,120,517
Included in the total key management personnel are: Directors' remuneration (Note 22(b))	2,384,247	1,355,612
Directors remaineration (Note LE(D))	2,004,247	1,000,012

Members of key management comprise those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity.

(c) The significant outstanding balances of the Company with its related parties as at 31 December are as follows:

	2010 RM	2009 RM
Amount due from/(to) related parties		
Trade related:		
- Insurance receivable	2,471,969	4,098,812
- Insurance payable	(29,646,806)	(4,026,460)
Non-trade related	815,437	1,671,987

#### 28. RISK MANAGEMENT FRAMEWORK

### (a) Governance and Regulatory Framework

The Board has oversight responsibility for the management of risk within the Company through the Risk Management Committee. It monitors the implementation of the Company's Risk Management Framework, including:

- Management of risk consistent with the risk management strategy and risk governance structure;
- Ensuring the proper functioning of the Enterprise Risk Management ("ERM") function in meeting its responsibilities within the framework;
- · Setting and adhering to risk appetite consistent with the Company's risk appetite; and
- Systematically identifying, measuring and managing the various types of risk inherent within the operations.

The successful execution of the risk management strategy will require the combined and coordinated responsibility of leadership of all business units and corporate functions.

- 31 DECEMBER 2010 (CONTINUED)

### 28. RISK MANAGEMENT FRAMEWORK (CONTINUED)

### (b) Risk Management Framework

The ultimate objective for managing risk is to maximise the likelihood of meeting the Company's strategic objectives. Strategic objectives are developed to ensure long-term viability and value creation. They are realised through the coordinated management of: (i) risk, (ii) profitability and (iii) growth. The specific objective for risk management is to manage the risk profile (i.e., distribution of outcomes of short-term and long-term financial performance) consistent with strategic objectives.

The Management through oversight of the Board implemented the risk management processes within the Company that sets out the overall business strategies and the general risk management philosophy. The major areas of risk that the activities of the Company are exposed to are, operational risk, liquidity risk, insurance risk, market risk and credit risk.

The risk management infrastructure of the Company sets out clear accountability and responsibility for the risk management process which underlines the principal risk management and control responsibilities.

Processes	Parties responsible
Establishment of risk management regime	Board of Directors
and Company's risk appetite and policy	Risk Management Committee ("RMC")
Implementation of Company's risk policy	Dedicated Committees
and compliance	<ul> <li>Senior Management Risk Management Committee ("RMC")</li> <li>Investment Committee</li> </ul>
	Stress Test & Capital Management Review Committee
	Independent Risk Management and Control Unit
	Internal Audit Department
	Compliance Department
	Risk Management Department
Implementation and compliance with the	Business Units
Company risk policy	Agency Branch Channel Management Department
	Claims Department
	Finance & Accounting Department
	Human Resource Department
	Management Information Systems (MIS) Department
	Operations Department
	Underwriting Departments:
	o Commercial Lines Division
	o Consumer Lines Division
	Service Centres covering:
	o Administration
	o Compliance
	o Legal
	o Communications & Branding
	o Risk Management

- 31 DECEMBER 2010 (CONTINUED)

#### 28. RISK MANAGEMENT FRAMEWORK (CONTINUED)

#### (b) Risk Management Framework (continued)

The formal risk management framework of the Company is as follows:

- A Risk Management Committee ("RMC") was established at Board level to drive the risk management
  processes in identifying principal business risks and the implementation of appropriate systems to
  manage these risks.
- The RMC, co-chaired by the Chief Executive Officer and the Risk Officer was established with the
  responsibility to identify and communicate to the RMC on critical risks (present and potential) in terms of
  likelihood of exposures and impact on the Company's business and the management action plans to
  manage these risks on a continuing basis.
- The independent risk management and control functions under the Internal Audit Department provides support to the Audit Committee and RMC and are responsible to ascertain that the risk policies are implemented and complied with.
- The Business Units are responsible for identifying, mitigating and managing risks within their lines of business and to ensure that their day-to-day business activities are carried out in accordance with established risk policies, procedures and limits.
- The role of the Audit Committee, supported by the Internal Audit Department, is to provide an independent
  assessment of the adequacy and reliability of the risk management processes and system of internal
  controls and compliance with risk policies, laws, internal and regulatory guidelines.
- The risk management policies are subject to review to ensure that they remain applicable and effective in managing the associated risks due to changes in the market and regulatory environments.
- The consolidated risk profile of the Company and the risk management manual are being developed and will follow the structure set out by Chartis Inc, penultimate holding company of the Company.

#### (c) Risk-based Capital Framework

Bank Negara Malaysia ("BNM") introduced a Risk Based Capital ("RBC") Framework, with effect from 1 January 2009. This Framework applies to all insurers licensed under the Insurance Act 1996. Under this Framework, an insurer is required to hold capital at a level that commensurate with its risk profile, taking into account credit, market, insurance and operational risks. Under this Frameworks, the Company is required to set an internal capital adequecy ratio ("ICAR") with clearance from BNM and the minimum statutory capital adequecy ratio ("CAR") is 130%.

The Company has established adequate capital position for both of its ICAR and CAR at all times.

- 31 DECEMBER 2010 (CONTINUED)

#### 28. RISK MANAGEMENT FRAMEWORK (CONTINUED)

#### (c) Risk-based Capital Framework (continued)

#### **RBC** approach

The RBC Framework uses a standardized approach, with prescribed capital risk charge applicable against each of the identified risk areas. Capital is equal to the difference between assets and liabilities of the insurer. The RBC Framework specifies the method of valuation for both assets and liabilities - and essential first step in establishing a base level of risk in the level of adequacy of the capital itself.

Assets are generally required to be valued at fair market value. Insurance liabilities (claims and premium liabilities) are required to be valued by an actuary.

The prescribed capital risk charges are then applied against the values of each of the asset and liability classes, in order to bring the base level of adequacy up to a level considered to provide regulatory security.

#### (d) Capital Management Plan

With clearance from BNM, the Board approved and adopted the Capital Management Plan ("CMP") for the Company in line with the requirements set out in the RBC Framework.

The objective of the CMP is to optimize the efficient and effective use of resources in order to maximise the return on equity and to provide an appropriate level of capital to protect the policyholders while taking into account events that can impact the operations and financial resilience of the Company directly or indirectly.

The CMP guides the management of capital in accordance with by the Company's business strategies and organisational requisites that take into account the business and regulatory environment that the Company operates in. In this respect, the Company sets capital targets for both Tier 1 and Tier 2 as defined under the RBC Framework that is above the minimum regulatory requirements.

The management committee responsible for the oversight of the Company's capital management is the Stress Test & Capital Management Review Committee. All proposals on any deviation from capital targets or capital raising exercise must be addressed to and approved by the RMC prior to recommendation to the Board for approval and implementation.

#### Stress Testing

The RBC framework also includes a Stress Policy which requires a stress test be conducted twice a year and as and when required to systematically evaluate the extent by which the Company's capital could withstand market shocks and by which capital will be eroded by the principal risks identified due to exceptional but adverse plausible events and to determine the impact on the performance and financial conditions. The stress tests results together with the counter measures are tabled to the RMC for deliberation and recommendation to the Board for approval at time of submission to BNM.

This is consistent with our practice to review and study ICAR every half-year which is consistent to the stress test guidelines.

- 31 DECEMBER 2010 (CONTINUED)

#### 28. RISK MANAGEMENT FRAMEWORK (CONTINUED)

#### (e) Asset-Liability Management ("ALM") Framework

The primary objective of the Company's ALM policy is to ensure that adequate liquid assets are held at all times and to provide a satisfactory and consistent earnings on these assets. The Company's ALM is integrated with the management of the financial risks associated with the Company's other financial assets and liabilities not directly associated with insurance. The Company's Investment Committee is primarily responsible for the asset/liability management based on guidelines approved by the Board.

#### **ALM Philosophy**

The primary investment objective of the fixed income portfolios is long-term preservation of capital and to ensure adequate liquidity to meet claims and other expense liabilities as they occur. A secondary investment objective of the fixed income portfolios is yield and return performance while controlling risk.

With respect to the general insurance business where the average duration of the liabilities ranges mostly between two and five years, the fixed income portfolios shall normally be constructed on a laddered basis with a duration target of between two and seven years and a spread of bond maturities out to around 10 years. In normal general insurance market circumstances, the insurance cash flows together with investment income and bond maturities are likely to be sufficient to meet claims payments. When this is not the case, then the fixed income holdings need to be in liquid bonds which can be easily sold to meet such insurance claim payments.

- 31 DECEMBER 2010 (CONTINUED)

#### 29. INSURANCE RISK

The risk under any insurance contract is the possibility that the insured event occurs and the uncertainty of the timing and the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and reserving, the principal risk that the Company faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or the severity of claims are greater that estimated. Insurance events are random, and the actual number and amount of claims will vary from year to year from the level established using statistical techniques.

Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk and type of business covered. The Company manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claim handling.

#### **Underwriting policy**

The Company has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

The Company's basic underwriting policy is that each line of business is expected to make an underwriting profit on a stand-alone basis. Each product or line of business has its own detailed underwriting guidelines approved locally and regionally in New York. Underwriting authorities are clearly stipulated for each line of business within each profit center, and audited regularly by the profit center. Underwriting authorities and referral levels relate to both amounts and selection of risks to be covered.

Brief details of the Company's underwriting policy for the main classes of business are as follows:

Motor

Almost all business written consists of comprehensive insurance for private cars, generally sold through agents. The remainder consists of comprehensive cover for light commercial vehicles (C permit) and a very small amount of third party cover for private cars. Motor cycles are not accepted, other than on an accommodation basis. Cover is declined for vehicle models subject to high theft rates. A list of such vehicles (based on the Company's own experience) is monitored monthly and updated for underwriters at regular intervals. Rating is strictly in accordance with the BNM tariff and guidelines. Loadings are not generally applied, other than on risks which require referral (eg. young drivers, high value vehicles).

Accident & Health (""A&H"")

The Company's A&H business comprises travel insurance, personal accident policies (both group and individual), and a relatively small amount of health cover, which are generally packaged products.

Commercial Lines

All accounts are individually underwritten, other than combined packages which are available on a pre-underwritten basis. Rating for property business is on a tariff basis.

- 31 DECEMBER 2010 (CONTINUED)

#### 29. INSURANCE RISK (CONTINUED)

#### Reinsurance

Reinsurance is used to limit the Company's exposure to large claims by placing risk with reinsurers providing high security.

AlU Insurance Company ("AIUI"), a wholly-owned subsidiary of AIG, Inc., which acts as the Company's immediate reinsurer for most of the Company's treaty reinsurance contracts, is a major purchaser of reinsurance. AIUI is cognisant of the need to exercise good judgment in the selection and approval of companies participating in its reinsurance programs.

AlUI's Reinsurance Security Department, consisting of members of AlUI's senior management, conducts ongoing detailed assessments of the reinsurance markets and current and potential reinsurers. Such assessments include, but are not limited to, identifying if a reinsurer is appropriately licensed, and has sufficient financial capacity, and the local economic environment. This department also reviews the nature of the risks ceded and the need for collateral. In addition, AlUI's Credit Risk Committee reviews the credit limits and concentrations with any one reinsurer. No single reinsurer is a material reinsurer on AlUI nor is AlUI's business substantially dependent upon any reinsurance contract. In this respect, the Company relies on AlUI's technical support in assessing the Company's treaty reinsurance arrangements.

In the ordinary course of business, the Company also cedes reinsurance to other insurance companies in order to provide greater diversification of its business and limit the potential losses arising from large risks.

### Claim management

Proactive claims handling procedures are followed to investigate and adjust claims thereby preventing settlement of dubious or fraudulent claims.

The Company's claims reserving policy is to promptly establish a realistic case reserve based on all available factual information in order to produce a best estimate of the total ultimate payment of the claim. In addition, emphasis is placed on the need for consistency and stability of the reserving process, as case estimates are used in the Incurred but not reported ("IBNR") projections. The IBNR estimates are assessed by the external actuary appointed by the management.

Where there is insufficient information to set a realistic reserve when the claim file is first opened, a nominal initial reserve is established, equal to the average claim payment in the previous year for that class of business. As soon as additional information is received, the initial reserve is then replaced with a realistic reserve.

Open claim files are reviewed at regular intervals, and reserves are adjusted whenever additional information is received. In addition, all open files are reviewed annually.

- 31 DECEMBER 2010 (CONTINUED)

#### 29. INSURANCE RISK (CONTINUED)

#### Diversification

Diversification is accomplished by achieving sufficiently large population of risks to reduce the variability of the expected outcome. The diversification strategy seeks to ensure that underwritten risks are well diversified in terms of type and amount of risk, industry and geography.

The Company has an objective to control and minimise insurance risk, to reduce volatility of operating profits. The Company manages insurance risk through the following mechanisms:

- \* The use and maintenance of sophisticated management information systems that provide up-to-date, accurate and reliable data on risk exposure at any point in time.
- \* Guidelines are issued for concluding insurance contracts and assuming insurance risks.
- \* Proactive claims handling procedures are followed to investigate and adjust claims thereby preventing settlement of fraudulent claims.
- \* Reinsurance is used to limit the Company's exposure to large claims by placing risk with reinsurers providing high security.

The concentration of insurance risk before and after reinsurance (based on insurance contract liabilities) in relation to the type of risk accepted is summarised below:

	Note	2010 Gross RM	Reinsurance RM	Net RM
Motor		200,207,850	(7,755,292)	192,452,558
Fire		116,785,943	(47,974,641)	68,811,302
Marine Cargo, Aviation Cargo & Transit		17,567,980	(12,822,028)	4,745,952
Miscellaneous		246,055,881	(76,999,582)	169,056,299
	12	580,617,654	(145,551,543)	435,066,111
	Note	2009 Gross	Raineuranca	Net
	Note	2009 Gross RM	Reinsurance RM	Net RM
Motor	Note	Gross		
Motor Fire	Note	Gross RM	RM	RM
	Note	Gross RM 218,123,826	<b>RM</b> 5,114,883	<b>RM</b> 223,238,709
Fire	Note	Gross RM 218,123,826 95,033,968	<b>RM</b> 5,114,883 (49,986,993)	RM 223,238,709 45,046,975

- 31 DECEMBER 2010 (CONTINUED)

#### 29. INSURANCE RISK (CONTINUED)

### **Key Assumptions**

The principal assumptions underlying the estimation of liabilities is that the Company's future claims development will follow a similar pattern to past claims development experience. This includes assumptions in respect of loss development pattern and loss ratio movement.

Additional qualitative judgments are used to assess the extent to which past trends may not apply in the future, for example, isolated occurrence, changes in market factors such as public attitude to claiming, economic conditions, as well as internal factors, such as, portfolio mix, policy conditions and claims handling procedures. Judgment is further used to assess the extent to which external factors, such as, judicial decisions and government legislation affect the estimates.

Other key circumstances affecting the reliability of assumptions include variation in interest rates, delays in settlement and changes in foreign currency rates.

#### Sensitivities

The general insurance claim liabilities are sensitive to the key assumptions shown below. It has not been possible to quantify the sensitivity of certain assumptions, such as, legislative changes or uncertainty in the estimation process.

The analysis below is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on Gross and Net liabilities, Profit before tax and equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities, but to demonstrate the impact due to changes in assumptions, assumptions had to be changed on an individual basis. It should be noted that movements on these assumptions are non-linear.

31 December 2010	Changes in Assumptions	Impact of Gross Liabilities RM	Impact of Net Liabilities <b>RM</b>	Impact on Profit before Tax <b>RM</b>	Impact on Equity <b>RM</b>
Loss Development	+1.5%	29,919,224	23,759,078	(23,759,078)	(17,819,308)
	+1.0%	19,946,149	15,839,385	(15,839,385)	(11,879,539)
	+0.5%	9,973,075	7,919,693	(7,919,693)	(5,939,769)
Loss Ratio	+1.5%	57,958,214	42,179,954	(42,179,954)	(31,634,966)
	+1.0%	38,638,810	28,119,969	(28,119,969)	(21,089,977)
	+0.5%	19,319,405	14,059,985	(14,059,985)	(10,544,989)

- 31 DECEMBER 2010 (CONTINUED)

#### 29. INSURANCE RISK (CONTINUED)

Sensitivities (continued)

31 December 2009	Changes in Assumptions	Impact of Gross Liabilities <b>RM</b>	Impact of Net Liabilities <b>RM</b>	Impact on Profit before Tax <b>RM</b>	Impact on Equity <b>RM</b>
Loss Development	+1.5%	28,343,036	22,409,739	(22,409,739)	(16,807,304)
	+1.0%	18,895,357	14,939,826	(14,939,826)	(11,204,870)
	+0.5%	9,447,679	7,469,913	(7,469,913)	(5,602,435)
Loss Ratio	+1.5%	50,519,270	37,393,287	(37,393,287)	(28,044,966)
	+1.0%	33,679,513	24,928,858	(24,928,858)	(18,696,644)
	+0.5%	16,839,757	12,464,429	(12,464,429)	(9,348,322)

#### Claims Development table

The following tables show the estimate of cumulative incurred claims, including both claims notified and IBNR reserves for each successive accident year at each date of statement of financial position, together with cumulative payments to-date.

In setting provisions for claims, the Company gives consideration to the probability and magnitude of future experience being more adverse than assumed and exercises a degree of caution in setting reserves when there is considerable uncertainty. In general, the uncertainty associated with the ultimate claims experience in an accident year is greatest when the accident year is at an early stage of development and the margin necessary to provide the necessary confidence in adequacy of provision is relatively higher. As claims develop and the ultimate cost of claims becomes more certain, the relative level of margin maintained should decrease.

- 31 DECEMBER 2010 (CONTINUED)

## 29. INSURANCE RISK (CONTINUED)

**Claims Development table (continued)** 

### **Gross Insurance Contract Liabilities for 2010:**

Accident year	Before 2003 RM	2003 RM	2004 RM	2005 RM	2006 RM	2007 RM	2008 RM	2009 RM	2010 RM	Total RM
At end of accident										
year		173,439,276	198,786,599	242,332,939	196,234,329	205,372,094	286,126,320	228,530,326	264,519,434	
One year later		189,727,501	209,992,723	225,822,807	197,890,867	295,749,288	207,108,611	219,928,989	-	
Two years later		171,044,090	205,978,509	241,475,155	226,849,993	208,385,634	199,432,621	-	-	
Three years										
later		171,952,825	204,808,516	297,379,747	179,831,322	208,942,011	-	-	-	
Four years later		169,929,795	222,024,158	295,478,191	178,217,158	-	-	-	-	
Five years later		182,481,712	199,983,668	292,529,902	-	-	-	-	-	
Six years later		167,470,524	198,678,243	-	-	-	-	-	-	
Seven years										
later		168,025,551		-	-	<u>-</u>	-	-	<u>-</u>	
Current estimate of cumulative										
claims incurred	l .	168,025,551	198,678,243	292,529,902	178,217,158	208,942,011	199,432,621	219,928,989	264,519,434	
At end of										
accident year		74,862,434	87,183,955	94,318,683	85,582,199	94,003,793	89,432,288	101,427,234	95,256,750	
One year later		136,450,123	152,544,528	159,418,814	149,078,774	160,253,626	153,142,506	173,305,523	-	
Two years later		146,622,746	176,866,001	180,285,040	159,875,581	174,367,143	168,326,100	-	-	
Three years later		152,159,782	187,564,413	194,140,998	167,433,053	181,583,483	-	-	-	
Four years later		154,945,580	190,456,168	211,897,809	171,214,767	-	-	-	-	
Five years later		156,144,939	193,355,613	243,307,739	-	-	-	-	-	
Six years later		158,190,630	194,364,635	-	-	-	-	-	-	
Seven years										
later		161,300,559	-	-	-	-	-	-	-	
Cumulative payments to		101 000 550	104 004 005	040 007 700	174 044 707	101 500 400	100 000 100	170 000 000	05 050 750	
- date			194,304,030	243,307,739	171,214,767	181,383,483	108,320,100	173,300,023	95,256,750	
Gross insurance contract liabilities per Balance Sheet										
(Note 12(i))	10,674,222	6,724,992	4,313,608	49,222,163	7,002,391	27,358,528	31,106,521	46,623,466	169,262,684	352,288,575

- 31 DECEMBER 2010 (CONTINUED)

## 29. INSURANCE RISK (CONTINUED)

**Claims Development table (continued)** 

### **Net Insurance Contract Liabilities for 2010:**

Accident year	Before 2003 RM	2003 RM	2004 RM	2005 RM	2006 RM	2007 RM	2008 RM	2009 RM	2010 RM	Total RM
At end of										
accident year				171,145,327					196,285,609	
One year later				155,560,327				171,194,581	-	
Two years later				154,484,804			122,155,493	-	-	
Three years later				187,711,871		173,128,209	-	-	-	
Four years later				190,246,501	152,369,322	-	-	-	-	
Five years later			149,878,174	185,100,174	-	-	-	-	-	
Six years later			148,425,539				•		•	
Seven years later		130,554,952	-		-	-	-	-	-	
Current estimate of cumulative	)									
claims incurred	d	130,554,952	148,425,539	185,100,174	152,369,322	173,128,209	122,155,493	171,194,581	196,285,609	
At end of										
accident year		66,414,854	75,331,339	77,063,419	74,404,419	83,934,595	31,274,948	85,068,728	89,040,083	
One year later		108,073,734	122,421,054	125,581,879	129,407,177	136,783,446	87,458,169	138,760,466	-	
Two years later		114,361,971	132,187,160	134,792,922	137,301,967	146,056,521	99,204,477	-	-	
Three years later		117,467,382	139,564,121	141,953,424	142,860,579	151,671,406	-	-	-	
Four years later				152,314,490	146,504,013	-	-	-	-	
Five years later			144,460,786	165,529,476	-	-	-	-	-	
Six years later			145,398,628	-	-	-	-	-	-	
Seven years later	•	125,476,076	-	-	-	-	-	-	-	
Cumulative payments										
to - date		125,476,076	145,398,628	165,529,476	146,504,013	151,671,406	99,204,477	138,760,466	89,040,083	
Net insurance contract liabilities per Balance Sheet										
(Note 12(i))	9,138,243	5,078,876	3,026,911	19,570,698	5,865,309	21,456,803	22,951,016	32,434,115	107,245,526	226,767,497

- 31 DECEMBER 2010 (CONTINUED)

#### 30. FINANCIAL RISK

The Company is exposed to a range of financial risks through its financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular, the key financial risk is the proceeds from its financial assets are not sufficient to fund the obligation arising from its insurance contracts. The most important components of this financial risk are credit risk, liquidity risk and market risk. These risks arise from open positions in interest rate and equity products, all of which are exposed to general and specific market movements.

#### (a) Credit risk

The Company has exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Credit risk includes credit risks in investments and insurance portfolios and counterparty risks. Key areas where the Company is exposed to credit risk are:

- reinsurer's share of insurance liabilities
- amounts due from reinsurer in respect of claims already paid
- amounts due from insurance contract holders
- amounts due from insurance intermediaries
- amounts due from loans and receivables
- amounts due from debt securities
- amounts due from money market and cash position

Reinsurance is used to manage insurance risk. This does not, however, discharge the Company's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Company remains liable for the payment to the policyholder. Thus, a credit exposure exists with respect to reinsurance ceded to the extent that any reinsurer is unable to meet the obligations assumed under the reinsurance agreements. The Company manages its credit risk in its reinsurance relationships by transacting with reinsurers that it considers financially sound.

The Company manages the levels of credit risk it accepts by placing limits on its exposure to a single counterparty, or groups of counterparties, and to geographical and industry segments. The Company also puts in place policies on credit terms extended to its producers and cancellation of insurance contracts with unpaid premiums beyond the agreed credit terms.

The Company manages the level of risk it accepts by putting in place policies on credit terms. Strict cash before cover and premium warranty endorsement of 60 days are enforced on all policies to prevent capital being tied up in receivables. Upon default, agents will be suspended and policies will be terminated or cancelled unless an appropriate proposal to settle is satisfactory to the management. Thereafter, management keeps a close monitoring on such defaulters by imposing cash terms until debts are completely settled.

- 31 DECEMBER 2010 (CONTINUED)

#### **30. FINANCIAL RISK (CONTINUED)**

#### (a) Credit risk (continued)

Significant credit risk management expertise and resources are available at the regional and corporate offices of the ultimate parent company. The Company adopted policies and procedures developed internally and those mandated by its regional and AIG New York offices of its ultimate parent company.

The Company has put in place various monitoring and control measures depending on the types of financial assets for which the credit risk arises. For cash and cash equivalents, the Company monitors credit risk through the use of exposure limits. The level of bank exposure is monitored by the Company on a daily basis vis-a-vis the exposure limits. They are reported to the AIG New York office on a monthly basis.

For receivables, the Company prepares aging reports for each creditor type which management reviews on a monthly basis.

#### **Credit exposure**

The table below shows the maximum exposure to credit risk for the components on the statement of financial position and items such as future commitments. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting or collateral agreements.

		2010	2009
31 December	Note	RM	RM
Loans and receivabels ("LAR"), excluding insurance receivable	8	205,110,613	250,199,130
Available-for-sale financial assets ("AFS")	6	650,231,593	547,437,297
Reinsurance assets	7	145,551,543	141,874,568
Insurance receivables	9	78,915,503	57,793,267
Cash and bank balances		11,038,814	15,614,207
		1,090,848,066	1,012,918,469

## - 31 DECEMBER 2010 (CONTINUED)

### **30. FINANCIAL RISK (CONTINUED)**

### (a) Credit risk (continued)

### **Credit exposure by credit rating**

The table below provides information regarding the credit quality of financial assets of the Company by classifying assets according to the Company's credit ratings of counterparties.

	Neither past due nor impaired	Past-due but not impaired	Past-due and impaired	Total
	RM	RM	RM	RM
31 December 2010				
Loans and receivabels				
excluding insurance receivable	205,110,613	-	540,384	205,650,997
Available-for-sale financial assets	650,231,593	-	-	650,231,593
Reinsurance assets	145,551,543	-	-	145,551,543
Insurance receivables	45,003,072	33,912,431	3,764,946	82,680,449
Cash and bank balances	11,038,814	-	-	11,038,814
	1,056,935,635	33,912,431	4,305,330	1,095,153,396
Allowance for impairment	<u>-</u>	- -	(4,305,330)	(4,305,330)
	1,056,935,635	33,912,431	-	1,090,848,066
	Neither past due nor impaired	Past-due but not impaired	Past-due and impaired	Total
	RM	RM	RM	RM
31 December 2009				
Loans and receivabels				
excluding insurance receivable	250,199,130	-	525,341	250,724,471
Available-for-sale financial assets	547,437,297	-	-	547,437,297
Reinsurance assets	141,874,568	<u>-</u>	<del>.</del>	141,874,568
Insurance receivables	34,416,805	23,376,462	1,517,217	59,310,484
Cash and bank balances	15,614,207		-	15,614,207
	989,542,007	23,376,462	2,042,558	1,014,961,027
Allowance for impairment	-	-	(2,042,558)	(2,042,558)
	989,542,007	23,376,462	-	1,012,918,469

- 31 DECEMBER 2010 (CONTINUED)

### **30. FINANCIAL RISK (CONTINUED)**

### (a) Credit risk (continued)

### **Credit exposure by credit rating (continued)**

The table below provides information regarding the credit risk exposure of the Company by classifying assets according to the Rating Agency of Malaysia's ("RAM") and Malaysian Rating Corporation Berhad ("MARC") credit ratings of counterparties. AAA is the highest possible rating. Assets that fall outside the range of AAA to BBB are classified as speculative grade.

31 December 2010	
Loope and receivebele	
Loans and receivabels	
excluding insurance	
	5,110,613
Available-for-sale financial	
	0,231,593
	5,551,543
	8,915,503
Cash and bank balances 11,038,814 1	1,038,814
359,391,563 51,118,189 86,435,886 593,902,428 1,09	0,848,066
AAA AA A Not rated	Total
RM RM RM	RM
31 December 2009	
Loans and receivabels	
excluding insurance	0 100 100
receivables 203,207,701 35,236,684 - 11,754,745 25 Available-for-sale financial	0,199,130
	7,437,297
	1,874,568
	7,793,267
	5,614,207
355,850,626 109,333,273 84,613,050 463,121,520 1,01	
333,030,020 109,333,273 04,013,030 403,121,320 1,01	2,910,409
Age analysis of financial assets past-due but not impaired	
< 30 31 to 60 61 to 90 > 91	
days days days days	Total
RM RM RM RM 31 December 2010	RM
	3,912,431
<del></del>	
2,850,335     871,573     2,953,440     27,237,083     3	3,912,431
31 December 2009	
Insurance receivables 1,490,407 11,408,239 8,760,849 1,716,967 2	3,376,462
1,490,407 11,408,239 8,760,849 1,716,967 2	3,376,462

### - 31 DECEMBER 2010 (CONTINUED)

#### 30. FINANCIAL RISK (CONTINUED)

#### (a) Credit risk (continued)

#### **Impaired financial assets**

At 31 December 2010, based on a individual assessment of receivables, there are impaired insurance receivables of **RM3,764,946 (2009: RM1,517,217)**. For assets to be classified as "past-due and impaired", contractual payments must be in arrears for more than three (3) months. No collateral is held as security for any past due or impaired assets. The Company records impairment allowance for loans and receivables and insurance receivables in separate allowance for doubtful debts accounts. A reconciliation of the allowance for impairment losses for loans and receivables and insurance receivables is as follows:

Insurance receivables	Note	2010 RM	2009 RM
At 1 January  Movement for the financial year	22	1,517,217 2,247,729	1,615,144 (97,927)
At 31 December	9	3,764,946	1,517,217
Available-for-sale financial assets			
At 1 January Movement for the financial year		1,198,978 544,911	968,978 230,000
At 31 December	19	1,743,889	1,198,978
LAR, excluding insurance receivables			
At 1 January Movement for the financial year	22	525,341 15,043	509,310 16,031
At 31 December	8	540,384	525,341

### (b) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial instruments. The Company's liquidity is primarily derived from the operating cash flows which are derived from two sources i.e. underwriting operations and investment operations.

The Company's strong capital position is integral to managing this liquidity. Directors believe that the Company's liquid assets and its net cash provided by operations will enable it to meet any foreseeable cash requirements. In addition, being a 100%-owned subsidiary, the Company relies on the funding capability of its immediate parent company. The major liquidity risk confronting the Company is the day-to-day cash requirements for claims arising from insurance contracts. This risk is addressed by an effective cash management function and ensuring that liquidity is a major consideration for selecting long-term investment securities.

A daily cash position report is prepared and reviewed by management on daily bank balances. The report takes into account projections for settlement of major claims and other liabilities based on the input provided by the different departments executing the transactions.

- 31 DECEMBER 2010 (CONTINUED)

### **30. FINANCIAL RISK (CONTINUED)**

### (b) Liquidity Risk (continued)

The table below summarises the maturity profile of the financial assets and financial liabilities of the Company based on remaining undiscounted contractual obligations, including interest/profit payable and receivable.

It is unusual for a company primarily transacting insurance business to predict the requirements of funding with absolute certainty as theory of probability its applied on insurance contracts to ascertain the likely provision and the time period when such liabilities will require settlement. The amounts and maturities in respect of insurance liabilities are thus based on management's best estimate using information that develops during the course of the loss adjustment process.

For insurance contracts liabilities and reinsurance assets, maturity profiles are determined based on estimated timing of net cash outflows from the recognised insurance liabilities.

	Carrying	Up to	1 - 3	3 - 5	> 5	No maturity	
	Value	a year	years	years	years	date	Total
31 December 2010	O RM	RM	RM	RM	RM	RM	RM
Financial investments:							
Loans and receivables, excluding insurance							
receivables	205,110,613	39,904,659	113,814,914	16,225,122	55,425,555	11,541,384	236,911,634
Available-for-sale							
financial assets	650,231,593	197,184,620	252,099,475	106,224,875	135,889,711	30,456,797	721,855,478
Reinsurance assets	145,551,543	66,765,056	51,900,337	25,836,105	1,050,045	-	145,551,543
Insurance receivables	78,915,503	78,915,503	-	-	-	-	78,915,503
Cash and bank							
balances	11,038,814	-	-	-	-	11,038,814	11,038,814
Total assets	1,090,848,066	382,769,838	417,814,726	148,286,102	192,365,311	53,036,995	1,194,272,972
Insurance contract							
liabilities	580,617,654	291,622,530	193,687,525	73,276,500	22,031,099	-	580,617,654
Insurance payables	93,109,293	93,109,293	-	-	-	-	93,109,293
Other payables	21,936,340	21,936,340	-	-	-		21,936,340
Total liabilities	695,663,287	406,668,163	193,687,525	73,276,500	22,031,099		695,663,287

- 31 DECEMBER 2010 (CONTINUED)

## **30. FINANCIAL RISK (CONTINUED)**

## (b) Liquidity Risk (continued)

	Carrying Value RM	Up to a year RM	1 - 3 years RM	3 - 5 years RM	> 5 years RM	No maturity date RM	Total RM
31 December 2009	IIII	IIII	IIII	IIIVI	IIII	IIII	IIII
Financial investments:							
Loans and receivables, excluding insurance							
receivables	250,199,130	81,849,024	99,052,252	38,177,224	69,020,434	7,912,690	296,011,624
Available-for-sale							
financial assets	547,437,297	59,126,715	243,065,845	241,486,775	237,404,850	22,736,732	803,820,917
Reinsurance assets	141,874,568	43,771,774	65,735,991	19,422,657	12,944,146	-	141,874,568
Insurance receivables	57,793,267	57,793,267	-	-	-	-	57,793,267
Cash and bank							
balances	15,614,207	-	-	-	-	15,614,207	15,614,207
Total assets	1,012,918,469	242,540,780	407,854,088	299,086,656	319,369,430	46,263,629	1,315,114,583
Insurance contract							
liabilities	585,596,593	247,088,736	229,402,927	68,990,136	40,114,794	_	585,596,593
Insurance payables	56,380,361	56,380,361	-	-	-	-	56,380,361
Other payables	23,838,428	23,838,428	-	-	-	-	23,838,428
Total liabilities	665,815,382	327,307,525	229,402,927	68,990,136	40,114,794	-	665,815,382

- 31 DECEMBER 2010 (CONTINUED)

#### **30. FINANCIAL RISK (CONTINUED)**

#### (b) Liquidity Risk (continued)

The table below summarises the expected utilisation or settlement of assets.

31 December 2010	Current* RM	Non-current RM	Total RM
Property and equipment	-	10,676,447	10,676,447
Intangible assets	-	1,299,794	1,299,794
Loans and receivables, excluding insurance receivables	66,994,320	138,116,293	205,110,613
Available-for-sale financial assets	212,738,844	437,492,749	650,231,593
Reinsurance assets	66,765,056	78,786,487	145,551,543
Insurance receivables	78,915,503	-	78,915,503
Cash and bank balances	11,038,814	-	11,038,814
Total assets	436,452,537	666,371,770	1,102,824,307
31 December 2009			
Property and equipment	-	14,029,390	14,029,390
Intangible assets	-	1,303,770	1,303,770
Loans and receivables, excluding insurance receivables	81,999,520	168,199,610	250,199,130
Available-for-sale financial assets	63,886,701	483,550,596	547,437,297
Reinsurance assets	43,771,774	98,102,794	141,874,568
Insurance receivables	57,793,267	-	57,793,267
Cash and bank balances	15,614,207	-	15,614,207
Total assets	263,065,469	765,186,160	1,028,251,629

<sup>\*</sup> expected utilisation or settlement within 12 months from the date of statement of financial position.

#### (c) Currency risk

Currency risk is the risk that fair value of the financial instrument will fluctuate because of changes in foreign exchange rates. The Company is not significantly exposed to currency risk.

### (d) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates, interest rates or market prices, whether such change in price is caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

The Company's financial assets are denominated in the same currencies as its insurance liabilities and does not face currency risk as the entire investment portfolio is invested in Malaysia in Ringgit denominated assets. The Company makes moderate term investments primarily in Malaysian Government Securities and investment graded corporate bonds to support the general insurance policy liabilities.

Generally, insurance regulations restrict the types of assets in which an insurance company may invest. Investment risk represents the exposure to loss resulting from the cash flows from the invested assets, primarily long-term fixed rate investments, being less than the cash flows required to meet the obligations of the expected policy and contract liabilities and the necessary returns on investments.

### - 31 DECEMBER 2010 (CONTINUED)

#### 30. FINANCIAL RISK (CONTINUED)

#### (d) Market risk (continued)

#### Equity price risk

To minimise its exposure to investment risk, the Company adopts fundamental research and active management to seek a balanced portfolio to meet the investment objectives for income, security of principal and diversification in terms of size, issuers and types of industry.

The Company's equity price risk exposure at financial year-end relates to financial assets and liabilities whose values will fluctuate as a result of changes in market prices, principally available-for-sale equity securities.

Such investment securities are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market.

The Company's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investment, diversification plan and limits on investments.

The Company currently maintains low exposure to listed equity securities at less than 10% of its total portfolio to limit equity price risk.

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on profit before tax (due to changes in fair value of financial assets and liabilities whose changes in fair value or recorded in Income Statement) and Equity (that reflects changes in fair value of available-for-sale financial assets). The correlation of variables will have a significant effect in determining the ultimate impact on equity risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are non-linear.

	31 December 2010 Impact			31 December 2009 Impact	
Market Indices	Change in variable	profit before on tax	Impact on equity*	on profit before tax	Impact on equity*
Bursa Malaysia Bursa Malaysia	+15% -15%	-	2,554,312 (2,554,312)	-	3,380,704 (3,380,704)

<sup>\*</sup> impact on Equity reflects adjustments for tax, when applicable.

#### Interest rate risk

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate because of changes in market interest rate. The Company's available-for-sale debt securities bear fixed interest rates and therefore the Company is exposed to fair value interest rate risk, but not to cash flow interest rate risk.

In dealing with this risk, the Company adopts an approach of focusing on achieving a desired overall interest rate profile, which may change over time, based on management's longer term view of interest rates and economic conditions.

- 31 DECEMBER 2010 (CONTINUED)

#### 30. FINANCIAL RISK (CONTINUED)

#### (d) Market risk (continued)

#### Interest rate risk (continued)

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on equity (that reflects re-valuing fixed rate available-for-sale debt securities. The correlation of variables will have a significant effect in determining the ultimate impact on interest rate but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are non-linear.

		31 December 2010		31 December 2009	
		Impact		Impact	
	Change in	profit before	Impact	on profit	Impact
	variable	on tax	on equity*	before tax	on equity*
Interest rate	+100 basis point	-	(14,121,182)	-	(16,392,815)
Interest rate	-100 basis point	-	14,121,182	-	16,392,815

#### (e) Business and operational risk

Operational risk is the risk of loss arising from system failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications or can lead to financial loss.

The Company cannot expect to eliminate all operational risks but by initiating a rigorous control framework and by monitoring and responding to potential risks, the Company is able to manage the risks. Controls include effective segregation of duties, access controls, authorisation and reconciliation procedures, staff training and evaluation procedures. Internal Audit, supported by Legal and Compliance Departments, review the effectiveness of internal controls on a regular basis.

### (f) Regulatory capital requirements

The capital structure of the Company as at 31 December, as prescribed under the Framework is provided below:

	2010 RM	2009 RM
Eligible Tier 1 Capital		
Share capital (paid-up) Retained earnings	310,800,000 106,648,491	310,800,000 73,640,771
rictamed carmings		<del></del>
	417,448,491	384,440,771
Tier 2 Capital		
Eligible reserves	14,529,334	7,002,532
	14,529,334	7,002,532
*Amount deducted from Capital	(2,299,794)	(20,569,260)
Total Capital Available	429,678,031	370,874,043

At the end of 2010, 97% of the Company's total capital consists of Tier 1 capital, comprising of fully paid-up ordinary shares and retained earnings.

- 31 DECEMBER 2010 (CONTINUED)

#### 31. CHANGES IN ACCOUNTING POLICIES

During the financial year, the Company changed its accounting policy relating to the assessment of impairment loss on insurance receivables upon adoption of FRS 4 "Insurance Contracts". Prior to 1 January 2010, an allowance was made for any premiums, including agents' and reinsurers' balances, which remained outstanding for more than six months from the date on which they become receivable, except for outstanding motor premiums for which an allowance was made for amounts outstanding for more than 30 days.

Upon the adoption of FRS 4, if there is objective evidence that the insurance receivable is impaired, the Company reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the income statement. An objective evidence of impairment is deemed to exist where the insurance receivables is past due for more than 90 days or 3 months.

FRS 4 prohibits offsetting of income and expenses from reinsurance contracts against the income or expenses from the related insurance contracts and offsetting of reinsurance assets against the related insurance liabilities. Following the adoption of FRS 4, the income and expenses from reinsurance contracts and reinsurance assets are required to be presented on a gross basis.

FRS 4 also introduced new disclosures requirements but does not require certain comparative disclosures when the standard is first applied.

Delence sheet on et 1 January 2000

The impact on adoption of FRS 4 on the Company's balance sheet and income statement are as follows:

	Balance sneet as at 1 January 2009		
	As previously stated RM	Change in accounting policies RM	As restated RM
Assets			
Insurance receivables	57,786,587	13,306,100	71,092,687
Reinsurance assets	-	106,293,189	106,293,189
Deferred acquisition cost	-	18,770,398	18,770,398
Deferred tax assets	5,506,971	(3,326,525)	2,180,446
Liabilities Insurance contract liabilities			
- Premium liabilities	167,389,085	34,495,545	201,884,630
- Claim liabilities	266,728,542	90,568,042	357,296,584
Equity			
Retained earnings	23,475,082	9,979,575	33,454,657

- 31 DECEMBER 2010 (CONTINUED)

# 31. CHANGES IN ACCOUNTING POLICIES (CONTINUED)

	Baland	Balance sheet as at 1 January 2010		
	As previously stated RM	Change in accounting policies RM	As restated RM	
Assets				
Insurance receivables	51,750,290	6,042,977	57,793,267	
Reinsurance assets	-	141,874,568	141,874,568	
Deferred acquisition cost Deferred tax assets	569,260	19,606,334 (1,510,745)	19,606,334 (941,485)	
Liabilities				
Insurance contract liabilities				
- Premium liabilities	176,126,345	37,971,693	214,098,038	
- Claim liabilities	247,989,347	123,509,208	371,498,555	
Equity				
Retained earnings	69,108,538	4,532,233	73,640,771	
		e in balances fo ear ended 31 De		
			FRS 4	
Assets				
Reinsurance assets			144,525,007	
Insurance receivables			6,282,045	
Liabilities				
Insurance contract liabilities			10.000.001	
- Premium liabilities - Claim liabilities			19,003,931 125,521,076	
Deferred tax liabilities			1,570,511	
Dolottod tax habilitios			1,070,011	
Equity  Retained corpings			4 711 EQ4	
Retained earnings			4,711,534	

- 31 DECEMBER 2010 (CONTINUED)

# 31. CHANGES IN ACCOUNTING POLICIES (CONTINUED)

		ne statement fo ear ended 31 Do	
	As previously stated RM	Change in accounting policies RM	As restated RM
Management expenses	(90,805,634)	(7,263,123)	(98,068,757)
Taxation	(18,213,529)	1,815,781	(16,397,748)
Net profit	45,633,456	(5,447,342)	40,186,114
		/(decrease) for ear ended 31 Do	
			RM
Management expenses			(239,068)
Taxation			59,767
Net profit			179,301